

# Inequality and Asset Prices during Sudden Stops <sup>†</sup>

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## Abstract

This paper studies the cross-sectional dimension of Fisher’s debt-deflation mechanism that triggers endogenous Sudden Stop crises – i.e., episodes with large reversals in the current account. Analyzing microdata from Mexico, we show that this dimension has macroeconomic implications that operate via opposing effects. We propose a small open economy asset-pricing model with heterogeneous agents and aggregate risk to measure the effects of inequality during crises. In contrast to a representative agent model, heterogeneity generates persistent current account reversals with smaller drops in asset prices and larger drops in consumption driven by the leveraged households. Moreover, the proposed model suggests that economies with lower inequality, whether due to reduced idiosyncratic risk or wealth redistribution across agents, experience less severe Sudden Stop crises, as observed in the data.

JEL CLASSIFICATION: D31, E21, E44, F32, F41, G01.

KEY WORDS: Inequality, Sudden Stops, Debt-deflation, Asset-pricing, Household leverage.

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# 1 Introduction

In the past 40 years, 58 financial crises of the Sudden Stop type have occurred in both emerging and developed economies, each characterized by episodes of a large reversal in the current account deficit.<sup>1</sup> The occurrence of these crises has led to a vast literature that studies Sudden Stops using models with financial frictions but assuming a representative agent framework. In this paper, we argue that inequality in wealth and leverage across households plays an important role in determining the aggregate effects of a financial crisis.<sup>2</sup> Specifically, the economy's exposure to tighter financial conditions, which will drive the severity of a financial crisis, depends on the share of financially vulnerable households, defined as those that end up constrained when the crisis happens. Moreover, Sudden Stops are characterized by declines in asset prices, which affect households differently depending on their balance sheet. For example, panel microdata from Mexico shows that during the 2009 crisis, the asset holdings of wealthy households with low leverage increased 61.4 percent, while wealthy households in the top decile of leverage decreased their assets by 36.6 percent.<sup>3</sup> Hence, studying only aggregate dynamics misses the fact that financial crises do not affect all households in the same way and that inequality has aggregate implications.

This paper addresses this issue by examining the cross-sectional dimension of the debt-deflation mechanism introduced by Fisher (1933). This mechanism works as follows. After a negative aggregate shock that tightens the financial conditions of the economy, financially constrained agents sell part of their collateralizable assets, which puts downward pressure on asset prices.<sup>4</sup> As asset prices drop, (possibly more) financially constrained agents have to sell a larger asset position, which causes feedback that puts additional downward pressure

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<sup>1</sup>See Bianchi and Mendoza (2020) for a recent survey and review of the stylized facts of Sudden Stops.

<sup>2</sup>Figure 3 shows descriptive evidence that emerging economies are more unequal than advanced economies, and that financial crises are more severe in more unequal economies.

<sup>3</sup>These percentages correspond to the annualized changes using the available microdata for 2005 and 2009.

<sup>4</sup>Commonly studied negative shocks in small open economy models are an increase in the international interest rate, a decrease in total factor productivity (TFP), a drop in the terms of trade, or an ad-hoc tightening of the financial conditions of the economy. In this paper, the financial tightening shock will be a simultaneous increase in the international interest rate and a decline in the TFP.

on asset prices, and this behavior, in turn, further tightens aggregate financial conditions. This paper posits that the cross-sectional dimension of the debt-deflation mechanism matters for macro dynamics of Sudden Stops via two opposing effects: (1) a crisis-dampening effect that weakens the debt-deflation mechanism, because unconstrained wealthy households can buy the depressed assets fire-sold by financially constrained households and (2) a crisis-amplifying effect that strengthens the debt-deflation mechanism, because of financially vulnerable households that become credit constrained as asset prices fall. As aggregate financial conditions tighten, such constrained households also have to sell assets, increasing the downward pressure on asset prices. Because these two cross-sectional effects constitute opposing forces, the role of cross-section inequality during crises is ambiguous. Hence, this paper conducts a quantitative investigation of the degree to which the severity of Sudden Stop crises is affected by inequality in an economy.

To shed light on the empirical relevance of these issues, we examine a panel household survey for Mexico that provides descriptive evidence of the dampening and amplifying cross-sectional effects. Moreover, we test – and reject – the individual complete-markets hypothesis. These results support our decision to use a heterogeneous agents framework to study financial crises and cross-sectional dynamics in households’ consumption and portfolio choice.

Next, the paper conducts a quantitative analysis of the effect of wealth inequality on Sudden Stops. To this end, we propose a small open economy, equilibrium asset-pricing Bewley model with risk free bonds and risky assets, an endogenous occasionally-binding loan-to-value (LtV) collateral constraint, and aggregate risk. At the individual level, markets are incomplete, and households face both idiosyncratic labor and dividend income risk. The combination of the dividend risk with an imperfect debt market (the LtV constraint) generates a *risk-wealth tradeoff*: more asset holdings relax the individual collateral constraint and allow for better consumption smoothing (reducing consumption volatility), but more asset holdings also increase the dividend risk exposure, which leads to higher income

volatility of the household (increasing consumption volatility), incentivizing additional precautionary savings. This tradeoff makes high-dividend, asset-rich households deleverage faster than low-dividend households, producing an empirically plausible leverage ratio distribution with wealthy unconstrained and well-diversified households that face nondegenerate portfolio choices.<sup>5</sup>

In a version of the model calibrated to an emerging economy (Mexico), the quantitative analysis shows that the dampening effect dominates and asset prices drop less in heterogeneous agents economies. In contrast to the representative agent framework, the model with heterogeneous agents generates persistent current account reversals with larger drops in consumption driven by the most leveraged households, consistent with the data. Moreover, when we calibrate the model to an advanced economy, where we remove the *risk-wealth tradeoff* by removing the dividend risk, we find that the average net foreign debt position relative to GDP is 6.2 percentage points larger, and that consumption and asset prices drop 0.9 and 0.3 percentage points less during a crisis, respectively.

A novel impulse response analysis, comparing the effects of simultaneous interest rate and total factor productivity shocks, reveals that in the baseline emerging economy calibration with a perfectly equal initial distribution generates declines in consumption and asset prices that are approximately 0.5 percentage points smaller than in the baseline emerging economy with the stationary distribution as initial condition. Overall, the model suggests that economies with lower inequality, whether due to reduced idiosyncratic risk (as seen in advanced versus emerging economy calibrations) or wealth redistribution across agents (with identical idiosyncratic risk but different initial conditions), experience less severe Sudden Stop crises, findings that align with empirical observations.

After reviewing the literature in Section 2, in Section 3 we describe the empirical descrip-

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<sup>5</sup>To the best of our knowledge, this is the first paper solved with a global solution that incorporates aggregate and idiosyncratic risk into a small open economy model. The use of such computationally intensive solution methods is needed because precautionary motives, arising from both aggregate and idiosyncratic risk, have important quantitative implications in models of infrequent Sudden Stops and occasionally-binding constraints, as noted by [de Groot, Durdu, and Mendoza \(2023\)](#).

tive evidence on the cross-sectional effects of the debt-deflation mechanism. The proposed model is described in Section 4. Section 5 describes the cross-sectional effects through the lens of the model. Section 6 presents the quantitative analysis, and Section 7 concludes.

## 2 Related Literature

This paper contributes to several strands in the economics literature. Firstly, in the broader literature on financial crises, representative agent models with occasionally-binding credit constraints, as pioneered by [Mendoza \(2010\)](#), have been crucial in understanding the dynamics of Sudden Stops and economic downturns. Further work, such as [Mendoza and Smith \(2006\)](#), [Bianchi and Mendoza \(2018\)](#) and [Jeanne and Korinek \(2018\)](#), explores pecuniary externalities in financial crises, while [Lorenzoni \(2008\)](#), [Bianchi \(2011\)](#), and [Benigno et al. \(2013, 2016\)](#) examine the impact of collateral constraints on over-borrowing and the design of optimal macroprudential policies. Our paper extends this literature by focusing on the cross-sectional effects of the debt-deflation mechanism. Unlike previous models, we introduce market incompleteness at the individual level in a model with aggregate risk and analyze how household distributions of bonds, assets, and individual productivity influence asset prices, portfolio choices, and consumption dynamics during crises.

A second strand of the literature explores asset prices in closed economies with incomplete individual markets. [Aiyagari and Gertler \(1991\)](#) examine the equity premium puzzle ([Mehra and Prescott 1985](#)) in a closed economy with bonds, stocks, adjustment costs, and labor income risk. [Heaton and Lucas \(1996\)](#) find that adjustment costs, income risk, and borrowing constraints can raise equity premiums. [Aiyagari and Gertler \(1999\)](#) study how an LtV constraint drives excess price volatility, while [Storesletten, Telmer, and Yaron \(2007\)](#) show that labor risk, especially during downturns, significantly affects asset prices in a life-cycle model. More recently, [Gomez \(2024\)](#) studies the interplay between asset prices and wealth inequality in a model with two types of agents with different exposures to shocks. Our paper

complements this literature by examining a small open economy where the risky domestic asset is closed to foreign investors, as in closed economy. This framework allows us to study the distributional effects of an occasionally-binding LtV constraint, which, along with uninsurable dividend risk, creates a *risk-wealth tradeoff*. This tradeoff leads to unconstrained wealthy households with well diversified portfolios. Additionally, we decompose the equity premium into constraint, risk, trading cost, and short-sales effects, with the LtV constraint and individual risk driving most risk compensation.

A third line of research explores macroeconomic models with individual heterogeneity, starting with [Krusell and Smith \(1997\)](#), who developed quantitative tools to analyze economies where market prices depend on the distribution of agents, not just the mean aggregate state. [Mendoza, Quadrini, and Rios-Rull \(2009\)](#) examine how global imbalances emerge due to differing financial market development. [Kaplan and Violante \(2014\)](#) study households with access to two types of assets with varying liquidity, while [Guerrieri and Lorenzoni \(2017\)](#) focus on a closed economy facing a sudden tightening in debt limits. [Huo and Ríos-Rull \(2016\)](#) analyze asset prices and the transition after a financial shock in a closed economy without aggregate risk. [Kaplan, Mitman, and Violante \(2020\)](#) build a housing model with heterogeneous agents and LtV constraints to study the U.S. during the 2008-09 crisis, and [Bayer, Born, and Luetticke \(2024\)](#) analyze how much inequality in the U.S. matters for business cycles. On exchange rates, [De Ferra, Mitman, and Romei \(2020\)](#) and [Auclert et al. \(2021\)](#) study how depreciation amplifies household spending via the real income channel, and [Ferrante and Gornemann \(2022\)](#) analyze devaluation’s distributional effects in models with deposit dollarization, heterogeneous households, and leverage-constrained banks, finding that higher inequality worsens downturns. [Cugat \(2022\)](#) use a two-agent model to study shock transmission in economies with tradable and non-tradable goods, while [Biljanovska and Vardoulakis \(2024\)](#) show that distinguishing between workers and entrepreneurs introduces a distributive externality in macroprudential policy. Empirically, [Verner and Gyöngyösi \(2020\)](#) find that mortgage revaluations during exchange rate depreciation raise household default

rates and reduce consumption, based on Hungarian data. Additionally, [Hong \(2020\)](#) examine excess consumption volatility in emerging economies, [Guo, Ottonello, and Perez \(2023\)](#) explore monetary policy’s distributional effects in open economies with heterogeneous households, [Berger, Bocola, and DAVIS \(2023\)](#) quantify the impact of imperfect risk sharing on aggregate fluctuations, and [Lanteri and Rampini \(2023\)](#) study capital allocation efficiency in economies with pecuniary externalities and heterogeneous firms. Complementing this literature, this paper introduces an equilibrium asset-pricing heterogeneous agents model where aggregate risk generates endogenous crises, examining both debt levels and the interaction between net wealth and leverage across households during Sudden Stops.

Finally, in a series of empirical papers that study the relationship between income inequality, capital flows and crises, [Bordo and Meissner \(2012\)](#), [Morelli and Atkinson \(2015\)](#), [Liu, Spiegel, and Zhang \(2023\)](#), and [Paul \(2023\)](#) examine the predictive power of rising income inequality for financial crises with mixed conclusions. On the modeling side, [Kumhof, Rancière, and Winant \(2015\)](#) examine how changes in the top income distribution affect household leverage and crises, while [Roldán \(2020\)](#) analyzes how income inequality influences sovereign spreads. Lastly, [Guntin, Ottonello, and Perez \(2020\)](#) use micro-data to show that, in line with the permanent income hypothesis, high-income households with liquid assets sharply reduce consumption during large aggregate consumption adjustments. The present paper adds to the literature by proposing a model with financial frictions, ex-ante homogeneous agents with ex-post heterogeneity, and aggregate risk. It uses this framework to study Sudden Stops and cross-sectional dynamics in household consumption and portfolio choices, emphasizing the role of leverage and occasionally binding constraints.

### **3 The Cross-Sectional Effects in the Data**

This section first describes the data used to show descriptive evidence that the cross-sectional effects of the debt-deflation mechanism are empirically relevant. Then, sorting households

according to their net wealth and leverage ratio, we obtain the changes in their individual asset values during the 2009 Sudden Stop crisis. The findings indicate that households in the highest decile of both wealth and the leverage ratio experienced the largest decline in asset holdings, while low-leverage households exhibited the greatest accumulation of assets.

### 3.1 Description of the Data

We use data from the Mexican Family Life Survey (MxFLS) for the three available waves: 2002, 2005, and 2009. The MxFLS is a longitudinal household survey that collected information from a representative sample of approximately 8,400 households in 150 localities throughout Mexico. The survey covers information on expenditures, income, assets, and liabilities.<sup>6</sup> The MxFLS is representative at the national, urban-rural, and regional levels. The sample selection criterion we use corresponds to households that answered the survey in all three waves. The resulting subsample includes 78 percent of the households in 2005. The next subsection will analyze the asset holding dynamics for households grouped by their level of leverage ratio, defined as the household's total debt over the sum of the household's total assets, and net wealth.

### 3.2 Differentiated Individual Effects

In 2009, the Mexican economy, like many small open economies, faced a severe Sudden Stop crisis. Aggregate data indicate a current account reversal of 1.5 percentage points relative to GDP, a 7 percent decline in per capita consumption, and housing prices falling 4 percent below their pre-crisis trend by 2010.<sup>7</sup> Additionally, data from the MxFLS survey reveal that between 2005 and 2009, the total value of households' gross assets decreased at an annualized rate of 0.5 percent. However, the impact of the crisis varied across households,

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<sup>6</sup>To the best of our knowledge, this survey is the only publicly available data source for Mexico that contains information about households' stocks of assets and liabilities. See the Online Appendix for more details on the distribution of households in 2005 and for a detailed description of the survey, see [Rubalcava and Teruel \(2006\)](#) and [Rubalcava and Teruel \(2013\)](#).

<sup>7</sup>For a detailed overview of the aggregate time series, refer to the Online Appendix.



largely depending on the composition of their balance sheets.

Table 1 shows descriptive evidence of the differentiated individual effects. Specifically, it shows the annualized median percent change in the real value of real estate (deflated with an aggregate house price index) owned by households from 2005 to 2009 relative to the average and sorted according to their net wealth and leverage ratio in 2009.<sup>8</sup> Wealthy households correspond to the top decile of net wealth, and the financially constrained households correspond to the top decile of the leverage ratio.<sup>9</sup> As shown in the table, the real estate held by wealthy households declines as leverage increases. Specifically, the wealthy low-leveraged households (top-right cell) increased their real estate the most, by 61.4 percent. This descriptive evidence supports the dampening effects from the cross-sectional dimension, where declining asset prices allow wealthy, unconstrained agents to increase their asset positions.

Assuming no creation or destruction of real estate, the increase in assets held by unconstrained wealthy households implies that they were purchasing assets from other households, who were therefore selling. Hence, the amplifying effect originates from households nearing financial constraints; once triggered, these households become financially constrained and further exacerbate the downward pressure on asset prices. The right column in Table 1 suggests that wealthy, financially constrained households – those in the top deciles of both net wealth and leverage ratio – experienced the largest asset fire-sales, reducing their holdings by 36.6 percent, thus intensifying the downward pressure on prices. Additionally, wealthy but financially vulnerable households – those in the top decile of net wealth and the ninth decile of leverage ratio – also engaged in fire-sales as financial conditions worsened, though to a lesser extent. This descriptive evidence supports the amplifying effects from the cross-sectional dimension, where wealthy, highly leveraged households reduce their asset positions,

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<sup>8</sup>The survey data correspond to the value of real estate. To obtain the quantity change, we deflated the value change with an aggregate house price index. To sort the households with zero leverage we defined an auxiliary financial negative savings leverage variable where we replaced the zero debt with the negative financial savings.

<sup>9</sup>In the calibration of the model, we will set the leverage limit equal to the leverage of the 90th percentile following that from 2004 to 2008, the average delinquency rate for commercial bank household credit is 10.3 percent.

further driving down asset prices.

Table 1: Median annualized percent change in real value of real estate by deciles, 2005–09

Leverage Ratio	Net Wealth	
	I–IX (Non-Wealthy)	X (Wealthy)
I–VII	0.0	61.4
VIII	1.5	31.9
IX	-1.7	-15.0
X	0.0	-36.6

Note: The leverage ratio is defined as the household’s total debt over the sum of the household’s total assets. The net wealth is defined as the household’s total assets minus the household’s total debt. Source: MxFLS.

Additionally, Table 2 shows how households’ leverage ratio distribution changed before and during the crisis. Between 2002 and 2005, before the crisis, the share of net saver households increased 1.7 percentage points, and the share of financially constrained households decreased 2.3 percentage points. Then, between 2005 and 2009, as the crisis unfolds and aggregate liquidity is reduced, we see a large decline of 5 percentage points in the share of net saver households. Such a decline could be the consequence of households having to use part of their savings to smooth consumption during the crisis. Also, in the same period, the share of financially constrained households increased 1.7 percentage points as a result of tightening financial conditions.

Table 2: Distribution of households (percent)

	2002	2005	2009
Financial savers	12.5	14.2	9.2
Unconstrained (leverage ratio $\in [0, 0.168)$ )	75.2	75.8	79.1
Financially constrained (leverage ratio $\geq 0.168$ )	12.3	10.0	11.7

Note: The leverage ratio level considered to be the threshold between financially constrained and indebted unconstrained households is 0.168 and corresponds to the 90th percentile of its distribution in 2005. Source: MxFLS.

### 3.3 Heterogeneous Consumption Dynamics

In this subsection, we give evidence that households have heterogeneous consumption dynamics and that the modeling choice of a heterogeneous agents framework is supported by the Mexican data. Following [Jappelli and Pistaferri \(2017\)](#), we perform a test of the complete-markets hypothesis for Mexico. Under complete markets, changes in individual consumption depend only on aggregate fluctuations common to all individuals. To perform the test, we estimate the following regression:

$$\Delta \log c_t^i = \beta \Delta \log C_t + \delta \Delta \log y_t^i + u_t^i, \quad (1)$$

where  $c_t^i$  is household  $i$  consumption,  $C_t$  is aggregate consumption, and  $y_t^i$  is household  $i$  income in year  $t$ . We reject at the 1 percent significance level the joint test of  $\beta = 1$  and  $\delta = 0$ . The point estimates (with standard errors in parentheses) are  $\beta = 0.41$  (0.16) and  $\delta = 0.04$  (0.006), which are similar to the evidence from Thailand presented in [Townsend \(1995\)](#).

Having documented stylized facts about households' cross-section, we describe the proposed model that accounts for households' balance sheet heterogeneity in the next section.

## 4 Model

The proposed framework is a Bewley model of a small open economy with international bonds, domestic equity, an endogenous occasionally-binding constraint and aggregate risk.

### 4.1 Environment

Time is discrete and infinite:  $t = 0, \dots, \infty$ . The economy is populated by a unit measure of households. There are two financial assets: a one-period risk-free international bond that households can trade with the rest of the world and a risky domestic asset (land) that is

tradable only between households and is subject to a trading cost.<sup>10</sup> Borrowing is subject to an LtV collateral constraint by which households' international debt cannot exceed a fraction of the market value of their assets – i.e., the domestic asset is collateralizable.<sup>11</sup> Regarding the financial market's structure in the economy, markets are incomplete at the aggregate and individual levels. With respect to aggregate risk, the economy is subject to aggregate shocks that determine the international interest rate and total factor productivity. Concerning individual risk, households face non-insurable idiosyncratic labor income risk and dividend income risk. The latter risk means that households buy ex-ante identical shares of the risky domestic asset but get ex-post heterogeneity in the return. Evidence of a similar individual return on wealth is documented by [Fagereng et al. \(2020\)](#), and related individual capital income risk has been used by [Angeletos \(2007\)](#), [Mendoza, Quadrini, and Rios-Rull \(2009\)](#), [Benhabib, Bisin, and Zhu \(2011\)](#), and [Hubmer, Krusell, and Smith Jr \(2020\)](#). The combination of the dividend risk with an imperfect debt market (the LtV constraint) generates a *risk-wealth tradeoff*: more asset holdings relax the collateral constraint and allow for better consumption smoothing (reducing consumption volatility), but more asset holdings also increase the dividend risk exposure, which leads to higher income volatility of the household (increasing consumption volatility), incentivizing additional precautionary savings. This *risk-wealth tradeoff* will be studied in [Section 5.1](#).

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<sup>10</sup>The assumption of only domestic trading could be relaxed to allow foreign ownership up to a certain percentage of the shares in the economy. With an exogenous stochastic foreign demand for domestic shares, asset prices could become more volatile.

<sup>11</sup>The micro-foundations of the collateral constraint are similar to the ones presented by [Bianchi and Mendoza \(2018\)](#) extended for an economy with non-insurable idiosyncratic risk. Specifically, the LtV constraint can be derived from an incentive compatibility constraint that arises due to a limited enforcement problem, in an economy where debt contracts are signed with competitive creditors, and households can switch to another creditor at any given point in time. At the beginning of the period, credit and asset markets open, production happens, and households choose  $b_{t+1}^i$  with price  $R_t^{-1}$  and  $a_{t+1}^i$  with price  $q_t$ . Then markets close, and households decide to divert resources from the credit and default. Local competitive financial intermediaries monitor costlessly who diverts resources and seize a fraction  $\kappa$  of the household asset holdings, which are  $q_t a_{t+1}^i$ . After defaulting, the household regains access to credit markets instantaneously and repurchases the assets that investors sell in open markets at a price  $q_t$ . In this environment, a household that borrows  $-R_t^{-1} b_{t+1}^i$  and engages in diversion activities gains  $-R_t^{-1} b_{t+1}^i$  and loses  $\kappa q_t a_{t+1}^i$ . Hence, households repay if and only if  $-R_t^{-1} b_{t+1}^i \leq \kappa q_t a_{t+1}^i$ .

## 4.2 Households

There is a continuum unit measure of households. Each household  $i \in [0, 1]$  maximizes

$$\mathbb{E}_0 \left[ \sum_{t=0}^{\infty} \beta^t u(c_t^i) \right], \quad (2)$$

where  $c_t^i$  is the consumption of household  $i$ ,  $\beta \in (0, 1)$  is the common discount factor, and the utility function,  $u(\cdot)$ , has a common constant relative risk aversion (CRRA) form. Households have access to the international bond market and the domestic asset market. However, since debt markets are imperfect, only secured debt is available, and households' domestic assets serve as collateral. At the beginning of the period, each household holds  $b_t^i$  risk-free international bonds and  $a_t^i$  shares of the risky domestic asset that has an endogenous price  $q_t$  and pays a dividend  $A_t d_t^i$ . The household receives labor endowment income  $A_t w_t^i$  and uses funds to buy consumption goods  $c_t^i$ , bonds to carry for the next period at an exogenous price equal to the inverse of the gross international rate  $R_t$ , and asset holdings to carry for the next period, subject to a quadratic trading cost of the form  $\Phi(a_{t+1}^i, a_t^i) = \frac{\phi}{2}(a_{t+1}^i - a_t^i)^2$ . This cost reflects that trading the domestic asset requires a higher level of financial knowledge relative to the bond market and that physical assets are relatively less liquid than bonds. Lastly,  $A_t$  corresponds to the aggregate level of total factor productivity. The household's budget constraint is

$$c_t^i + R_t^{-1} b_{t+1}^i + q_t(a_{t+1}^i + \Phi(a_{t+1}^i, a_t^i)) = A_t w_t^i + a_t^i(q_t + A_t d_t^i) + b_t^i. \quad (3)$$

Households face an LtV constraint that limits their ability to leverage foreign debt on domestic asset holdings. Next-period debt (negative bonds) cannot exceed a constant fraction  $\kappa$  of the market value of asset holdings. The collateral constraint is

$$R_t^{-1} b_{t+1}^i \geq -\kappa q_t a_{t+1}^i. \quad (4)$$

In addition, there is a short-sales constraint on the risky asset  $a_{t+1}^i \geq 0$ .<sup>12</sup> Note that the portfolio choice problem is well defined, given the combination of the trading costs in the asset market and the LtV debt constraint.

Lastly, the income of households is composed of an idiosyncratic and an aggregate part, as in [Benhabib, Bisin, and Zhu \(2015\)](#). The individual wage takes the form  $w_t^i = \epsilon_t^{i,w} \bar{w}$ , and the individual rate of return  $d_t^i = \epsilon_t^{i,d} \bar{d}$ , where  $\{\epsilon_t^{i,w}, \epsilon_t^{i,d}\}$  correspond to the idiosyncratic risk components, which will be specified in the next subsection, and  $\{\bar{w}, \bar{d}\}$  correspond to the aggregate, exogenous, and constant components.<sup>13</sup>

### 4.3 Exogenous Stochastic Processes

The economy is exposed to two aggregate shocks. The process for the international interest rate is  $R_t = \epsilon_t^R \bar{R}$  and  $\log(\epsilon_t^R) = \rho_R \log(\epsilon_{t-1}^R) + \eta_t^R$ , with  $\eta_t^R \sim \mathcal{N}(0, \sigma_R^2)$ , and the process for the total factor productivity is  $A_t = \epsilon_t^A \bar{A}$  and  $\log(\epsilon_t^A) = \rho_A \log(\epsilon_{t-1}^A) + \eta_t^A$ , with  $\eta_t^A \sim \mathcal{N}(0, \sigma_A^2)$ .<sup>14</sup> Regarding the individual shocks, the individual wage takes the form  $w_t^i = \epsilon_t^{i,w} \bar{w}$  and  $\log(\epsilon_t^{i,w}) = \rho_w \log(\epsilon_{t-1}^{i,w}) + \eta_t^{i,w}$ , with  $\eta_t^{i,w} \sim \mathcal{N}(0, \sigma_w^2)$ , and the individual dividend takes the form  $d_t^i = \epsilon_t^{i,d} \bar{d}$  and  $\log(\epsilon_t^{i,d}) = \rho_d \log(\epsilon_{t-1}^{i,d}) + \eta_t^{i,d}$ , with  $\eta_t^{i,d} \sim \mathcal{N}(0, \sigma_d^2)$ . Note that the idiosyncratic labor and dividend risk that households face does not have aggregate implications on the returns:<sup>15</sup>  $\int_0^1 d_t^i di = \int_0^1 \epsilon_t^{i,d} \bar{d} di = \bar{d}$  and  $\int_0^1 w_t^i di = \int_0^1 \epsilon_t^{i,w} \bar{w} di = \bar{w}$ .

<sup>12</sup>The short-sales constraint is needed to ensure that the state space of asset holdings is compact and that the LtV constraint is not irrelevant. If unlimited short selling of assets were possible, households could always undo the effect of Equation 4.

<sup>13</sup>The structure of the income endowments is similar to that of an economy in which households supply one unit of labor inelastically, and production is done with a competitive constant-returns-to-scale production function that demands only aggregate labor and pays competitive wages  $w$  to each household. Additionally, households have an “ $Ak$ ” production function that uses their individual assets to produce, and households obtain dividends  $d$  from such production. In the end, households supply effective units of labor and assets to produce and returns are multiplied by their idiosyncratic shocks.

<sup>14</sup>In Section 6, we will simplify the total factor productivity process and make it perfectly negatively correlated with the international interest rate.

<sup>15</sup>However, as noted in [Hubmer, Krusell, and Smith Jr \(2020\)](#), the idiosyncratic dividend risk will impact the aggregate endowment, which will be a function of households’ distribution of assets and dividend returns.

## 4.4 Closing the Domestic Asset Market

The domestic asset is in constant positive net supply equal to  $\bar{K}$ , and in equilibrium, it is equal to the total asset holdings (demand) of households. Hence, market clearing in the asset market requires  $\int_0^1 a_t^i di = \bar{K}$  for every  $t$ .

## 4.5 Recursive Formulation

To characterize the problem of the agents and the equilibrium in recursive form, we start by defining the states of the economy. Households are heterogeneous in their current holding of bonds, assets, idiosyncratic labor, and dividend productivity. The individual states are  $(b, a, \epsilon^w, \epsilon^d)$ . We need to keep track of both the individual bonds and assets, given the asset trading costs and the imperfect debt market. Let  $\Omega(b, a, \epsilon^w, \epsilon^d)$  be the endogenous distribution of households according to their bonds, assets, and individual productivities. Regarding aggregate states, to forecast asset prices, households need to know the distribution of wealth. Hence, the aggregate states correspond to the endogenous distribution  $\Omega$ , the exogenous shock to the international interest rate  $\epsilon^R$ , and the exogenous shock to the total factor productivity  $\epsilon^A$ . Letting the superscript  $'$  correspond to the variables in the next period, the recursive problem of a household becomes

$$\begin{aligned}
 v(b, a, \epsilon^w, \epsilon^d, \epsilon^R, \epsilon^A, \Omega) &= \max_{\{c, b', a' \geq 0\}} u(c) + \beta \mathbb{E}[v(b', a', \epsilon^{w'}, \epsilon^{d'}, \epsilon^{R'}, \epsilon^{A'}, \Omega')] \text{ s.t.} \\
 c + (\epsilon^R \bar{R})^{-1} b' + q(\Omega, \epsilon^R, \epsilon^A)(a' + \Phi(a', a)) &= \epsilon^A \bar{A} \epsilon^w \bar{w} + a(q(\Omega, \epsilon^R, \epsilon^A) + \epsilon^A \bar{A} \epsilon^d \bar{d}) + b, \\
 (\epsilon^R \bar{R})^{-1} b' &\geq -\kappa q(\Omega, \epsilon^R, \epsilon^A) a', \\
 \Phi(a', a) &= \frac{\phi}{2} (a' - a)^2, \\
 \Omega' &= H^\Omega(\Omega, \epsilon^R, \epsilon^A),
 \end{aligned} \tag{5}$$

where  $H^\Omega(\cdot)$  corresponds to the aggregate law of motion of the distribution of households, and the individual multipliers on the budget constraint, the collateral constraint and the

short sales constraint are  $\lambda(\cdot)$ ,  $\mu(\cdot)$  and  $\psi(\cdot)$ , respectively.

Now we can define a recursive competitive equilibrium. Let the individual bond and asset holdings be elements  $(b, a) \in [\underline{b}, \bar{b}] \times [0, \bar{a}] \equiv \mathcal{S}$ , and let the individual productivities be elements  $(\epsilon^w, \epsilon^d) \in \{\epsilon_1^w, \dots, \epsilon_{N_w}^w\} \times \{\epsilon_1^d, \dots, \epsilon_{N_d}^d\} \equiv \mathcal{E}^{Ind}$ . In addition, let  $\mathcal{M}$  be the set of probability measures of the set  $\mathcal{S} \times \mathcal{E}^{Ind}$ , and let the aggregate shocks be elements  $(\epsilon^R, \epsilon^A) \in \{\epsilon_1^R, \dots, \epsilon_{N_R}^R\} \times \{\epsilon_1^A, \dots, \epsilon_{N_A}^A\} \equiv \mathcal{E}^{Agg}$ . Finally, let the function  $\pi(\epsilon'|\epsilon)$  be the exogenous Markov transition probability that the next-period shock takes the value  $\epsilon'$  conditional on the shock in the current period being  $\epsilon$ , where  $\epsilon = (\epsilon^w, \epsilon^d, \epsilon^R, \epsilon^A) \in \mathcal{E}^{Ind} \times \mathcal{E}^{Agg} = \mathcal{E}$ .

**Definition 1.** *A recursive competitive equilibrium in this economy is given by a value function  $v : \mathcal{S} \times \mathcal{E} \times \mathcal{M} \rightarrow \mathbb{R}$ ; policy functions for the household  $c : \mathcal{S} \times \mathcal{E} \times \mathcal{M} \rightarrow \mathbb{R}$ ,  $b' : \mathcal{S} \times \mathcal{E} \times \mathcal{M} \rightarrow \mathbb{R}$ , and  $a' : \mathcal{S} \times \mathcal{E} \times \mathcal{M} \rightarrow \mathbb{R}$ ; a domestic asset-pricing function  $q : \mathcal{M} \times \mathcal{E}^{Agg} \rightarrow \mathbb{R}$ ; and an aggregate law of motion  $H^\Omega : \mathcal{M} \times \mathcal{E}^{Agg} \rightarrow \mathcal{M}$  such that*

1. *Given the asset-pricing function and the aggregate law of motion, the value function  $v$  satisfies the household's Bellman equation 5, and  $c$ ,  $a'$ , and  $b'$  are the associated policy functions.*

2. *For all  $\Omega \in \mathcal{M}$  and all  $(\epsilon^R, \epsilon^A) \in \mathcal{E}^{Agg}$ , the asset market clears:*

$$\int_{\mathcal{S} \times \mathcal{E}^{Ind}} a \, d\Omega = \int_{\mathcal{S} \times \mathcal{E}^{Ind}} a'(b, a, \epsilon^w, \epsilon^d, \epsilon^R, \epsilon^A, \Omega) \, d\Omega = \bar{K}.$$

3. *For all  $\Omega \in \mathcal{M}$  and  $(\epsilon^R, \epsilon^A) \in \mathcal{E}^{Agg}$ , the aggregate resource constraint is satisfied:*

$$\begin{aligned} & \int_{\mathcal{S} \times \mathcal{E}^{Ind}} c(b, a, \epsilon^w, \epsilon^d, \epsilon^R, \epsilon^A, \Omega) \, d\Omega + (\epsilon^R \bar{R})^{-1} \int_{\mathcal{S} \times \mathcal{E}^{Ind}} b'(b, a, \epsilon^w, \epsilon^d, \epsilon^R, \epsilon^A, \Omega) \, d\Omega \\ & + q(\Omega, \epsilon^R, \epsilon^A) \int_{\mathcal{S} \times \mathcal{E}^{Ind}} \Phi(a'(b, a, \epsilon^w, \epsilon^d, \epsilon^R, \epsilon^A, \Omega), a) \, d\Omega \\ & = \epsilon^A \bar{A} \bar{w} + \int_{\mathcal{S} \times \mathcal{E}^{Ind}} a \epsilon^A \bar{A} \bar{\epsilon}^d \bar{d} \, d\Omega + \int_{\mathcal{S} \times \mathcal{E}^{Ind}} b \, d\Omega. \end{aligned}$$

4. *The aggregate law of motion is generated by the exogenous Markov process  $\pi$  and the policy functions  $b'$  and  $a'$  as described below:*

*Let  $(\epsilon^w, \epsilon^d) = \epsilon^{Ind}$  and  $(\epsilon^R, \epsilon^A) = \epsilon^{Agg}$  and define the transition function  $Q_{\Omega, \epsilon^{Agg}} :$*



$\mathcal{S} \times \mathcal{E}^{Ind} \times \mathcal{B}(\mathcal{S}) \times \mathcal{B}(\mathcal{E}^{Ind}) \rightarrow [0, 1]$ , where  $\mathcal{B}(\cdot)$  is the corresponding Borel set, by

$$Q_{\Omega, \epsilon^{Agg}}(b, a, \epsilon^{Ind}, \mathcal{S}, \mathcal{E}^{Ind}) = \begin{cases} \sum_{\epsilon^{Ind'} \in \mathcal{E}^{Ind}, \epsilon^{Agg'} \in \mathcal{E}^{Agg}} \pi(\epsilon^{Ind'}, \epsilon^{Agg'} | \epsilon^{Ind}, \epsilon^{Agg}), & \text{if } (b'(\cdot), a'(\cdot)) \in \mathcal{S}. \\ 0, & \text{otherwise.} \end{cases}$$

Then, for any  $\mathcal{S} \in \mathcal{B}(\mathcal{S})$  and any  $\mathcal{E}^{Ind} \in \mathcal{B}(\mathcal{E}^{Ind})$  the aggregate law of motion is given by

$$\Omega'(\mathcal{S}, \mathcal{E}^{Ind}) = (H^\Omega(\Omega, \epsilon^{Agg}))(\mathcal{S}, \mathcal{E}^{Ind}) = \int_{\mathcal{S} \times \mathcal{E}^{Ind}} Q_{\Omega, \epsilon^{Agg}}(b, a, \epsilon^{Ind}, \mathcal{S}, \mathcal{E}^{Ind}) d\Omega.$$

## 5 The Cross-Sectional Effects in the Model

In this section, we study the cross-sectional effects on the credit and equity channel of the economy. For tractability, we will abstract from aggregate risk and keep the interest rate and the total factor productivity constant at their average levels,  $\bar{R}$  and  $\bar{A}$ , respectively.

### 5.1 Market Incompleteness and Risk Exposure

Households are exposed to two sources of non-insurable idiosyncratic risk that have different equilibrium implications. Note that the standard Bewley non-insurable persistent labor income risk,  $\epsilon^w$ , together with the constant aggregate labor income endowment assumption implies a fixed labor risk exposure, which means that the exposure to labor earnings risk is independent of households' decisions. In contrast, the idiosyncratic persistent dividend productivity,  $\epsilon^d$ , allows households to change future risk exposure by changing the next-period holdings of the asset.

This varying dividend risk exposure, combined with the LtV collateral constraint, generates a *risk-wealth tradeoff*. To see this point, first, note that when households are in an

adverse individual state, they can smooth consumption in two ways – by lowering their bond holdings  $b'$  (if they are already negative, this means borrow more) or by reducing their asset holdings  $a'$ . Given the financial frictions in the debt market (see Equation 4), to have credit capacity and hence borrow, the household needs first to buy domestic assets. Note that although the current dividend return is given since the current asset holdings are fixed in the current period (they are an individual state variable), the household chooses how much future exposure to have by choosing the next-period asset holdings  $a'$ . Because the flow income of the household is given by  $FI(a, \epsilon^w, \epsilon^d) = \bar{A}\epsilon^w\bar{w} + a\bar{A}\epsilon^d\bar{d}$ , with independent idiosyncratic risks its variance is  $\mathbb{V}[FI(a, \epsilon^w, \epsilon^d)] = (\bar{A}\bar{w})^2\sigma_{\epsilon^w}^2 + a^2(\bar{A}\bar{d})^2\sigma_{\epsilon^d}^2$ , which is a convex function with respect to asset holdings. This convexity translates into more income volatility for asset-rich households.

This property of flow income gives rise to the *risk-wealth tradeoff* associated with acquiring more assets. On one hand, households benefit from a higher debt capacity, which facilitates greater consumption smoothing and reduces consumption volatility, as reflected in the condition  $\bar{R}^{-1}b'(\cdot) \geq -\kappa q(\cdot)a'(\cdot)$ . This allows for lower precautionary savings. On the other hand, accumulating assets also exposes households to greater future income risk, increasing consumption volatility and thereby strengthening the incentive for precautionary savings. In equilibrium, asset-poor households with debt tend to increase their borrowing as they acquire more assets. In contrast, households earning high dividend returns begin to deleverage once they become asset-rich, as precautionary saving motives become more prominent, and some households eventually transition into net savers due to the rising income risk.<sup>16</sup> This behavior generates unconstrained wealthy households, which endogenously have a diversified portfolio, whereby asset-rich households end up holding both positive international bonds and domestic assets.

Similar tradeoffs have been studied in the literature but through different mechanisms. [Mendoza, Quadrini, and Rios-Rull \(2009\)](#) find that an individual investment shock (similar

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<sup>16</sup>See the Online Appendix for a graphical analysis of the policy functions done for the calibrated stationary model of Section 6.2.

to an individual dividend shock) makes agents lower their debt positions as they increase their net wealth. The outcome for asset-rich households in our model is the same but for different reasons. Because we introduce a persistent dividend shock (rather than an independently and identically distributed shock), households with a negative dividend shock want to smooth consumption and lower their bond position (or increase debts if the position is negative) as the asset position increases. Moreover, in our paper, introducing the LtV constraint and the individual nontrivial portfolio choice problem makes asset-poor households increase their debts as they increase their assets. In another study, [Benhabib, Bisin, and Zhu \(2011\)](#) show that idiosyncratic capital returns determine the properties of the right tail of the wealth distribution in a Bewley economy. Their theoretical result is in line with the *risk-wealth tradeoff* described earlier, since asset-rich households that get a positive dividend shock will increase their net wealth through two channels – by buying more assets and by increasing their bond position (or decreasing their debt if the bond position is negative). Hence, the share of wealthy households and wealth inequality increase. However, again, the combination of dividend risk with the LtV constraint allows the stationary model to generate an empirically plausible distribution of constrained households, financially vulnerable households that hold debt, and households with positive bond positions (savers).

## 5.2 Financial Premia

In this subsection, we study the effects that households' balance sheet heterogeneity introduces to financial premia. Specifically, we analyze the cross-sectional dimension of the debt-deflation mechanism in terms of the external financing premium and equity premium at the individual and aggregate levels. For simplicity, we omit state variables and reintroduce the superscript  $i$  to identify household-specific variables. Let  $\lambda^i$ ,  $\mu^i$ , and  $\psi^i$  be the individual multipliers on the budget constraint, the collateral constraint, and the short-sales constraint, respectively, and let  $\tilde{\mu}^i = \frac{\mu^i}{\lambda^i}$  and  $\tilde{\psi}^i = \frac{\psi^i}{\lambda^i}$ . Lastly, let the fraction  $\bar{I} \in [0, 1]$  refer to the households that are credit constrained and, without loss of generality, sort by  $\tilde{\mu}^i$  the

constrained households from 0 to  $\bar{I}$ .

Similar to the analysis done by [Mendoza and Smith \(2006\)](#) but for an economy with heterogeneous agents, the first-order conditions of household  $i$ 's problem imply an Euler equation for individual bonds,  $\lambda^i \bar{R}^{-1} - \mu^i \bar{R}^{-1} = \beta \mathbb{E}[\lambda^{i'}]$ , where  $\mu^i \geq 0$  and  $\tilde{\mu}^i = \frac{\mu^i}{\lambda^i} \in [0, 1)$ . Let the individual expected effective interest rate be the inverse of the individual stochastic discount factor  $\mathbb{E}[R^{i,eff}] = \mathbb{E}[SDF^i]^{-1} = \mathbb{E}\left[\beta \frac{\lambda^{i'}}{\lambda^i}\right]^{-1}$ . Then, from the previous Euler equation, we get an individual expected external financing premium on debt:

$$\mathbb{E}[R^{i,eff}] - \bar{R} = \bar{R} \frac{\tilde{\mu}^i}{1 - \tilde{\mu}^i} \geq 0. \quad (6)$$

This individual premium reflects the fact that when the constraint binds ( $\tilde{\mu}^i > 0$ ), the household would want to borrow more than what the collateral constraint allows. Also, note that the individual premium is increasing in  $\tilde{\mu}^i$ , which means that as the constraint tightens, the household would be willing to pay an interest rate higher than  $\bar{R}$  for more debt.

Similarly, from the first-order conditions of household  $i$ 's problem, we obtain the Euler equation for individual assets,  $q(\lambda^i(1 + \Phi_1^i) - \kappa\mu^i) - \psi^i = \beta \mathbb{E}[\lambda^{i'}(q' + d^{i'} - q'\Phi_2^{i'})]$ , where  $\Phi_j^i$  corresponds to the partial derivative with respect to argument  $j$ . Let  $\tilde{d}^{i'} = d^{i'} - q'\Phi_2^{i'}$  and the individual return on the risky asset be  $\tilde{R}^{i,q} = \left(\frac{q' + \tilde{d}^{i'}}{q}\right)$ . Then, from the aforementioned Euler equation, we get an individual expected equity premium:

$$\mathbb{E}[\tilde{R}^{i,q}] - \bar{R} = \frac{\bar{R} \left( (1 - \kappa)\tilde{\mu}^i - \text{COV}[SDF^i, \tilde{R}^{i,q}] + \Phi_1^i - \tilde{\psi}^i \right)}{1 - \tilde{\mu}^i}. \quad (7)$$

In Equation 7, we see a direct positive effect on the individual equity premium coming from the collateral constraint: as  $\tilde{\mu}^i$  increases, the individual equity premium increases by an additive term that multiplies  $\bar{R}(1 - \kappa)$  and by a multiplicative factor  $(1/(1 - \tilde{\mu}^i))$ . Also, there is a positive risk effect coming from the covariance term, which will become more negative due to the precautionary savings.<sup>17</sup> Lastly, there is an ambiguous effect coming from the

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<sup>17</sup>This risk effect also includes the next period's marginal trading cost effect that is expected to increase

marginal trading costs. This last effect is expected to be negative for financially constrained households, because when  $\tilde{\mu}^i > 0$ , the household will sell assets to smooth consumption and  $a^{i'} < a^i$  implies  $\Phi_1^i < 0$ . When the collateral constraint binds, a larger equity premium reflects that buying an extra unit of the asset provides an additional benefit since this additional unit also relaxes the constraint. However, this additional benefit is imperfect, since only  $\kappa$  fraction of the assets is pledgeable as collateral.

The aggregate expected equity rate of return,  $\mathbb{E}[R^q]$ , can be obtained by first integrating the individual expected asset returns over all households. Then we use the expected returns derived in Equation 7 to obtain a decomposition of the aggregate expected equity premium:

$$\begin{aligned}
\mathbb{E}[R^q] - \bar{R} &= \underbrace{\bar{R}(1 - \kappa) \int_0^{\bar{I}} \frac{\tilde{\mu}^i}{1 - \tilde{\mu}^i} di}_{\text{Constraint Effect: } +\bar{I} \text{ and } +\tilde{\mu}} - \underbrace{\bar{R} \int_0^1 \frac{\text{COV}[SDF^i, \tilde{R}^{i,q}]}{1 - \tilde{\mu}^i} di}_{\text{Risk Effect: "+"}} \\
&+ \underbrace{\bar{R} \int_0^1 \frac{\Phi_1^i}{1 - \tilde{\mu}^i} di}_{\text{Trading Cost Effect: } \approx 0} - \underbrace{\frac{\bar{R}}{q} \int_0^1 \frac{\tilde{\psi}^i}{1 - \tilde{\mu}^i} di}_{\text{Short-Sales Effect: "-"}}. \tag{8}
\end{aligned}$$

Equation 8 shows that aggregate excess returns can be decomposed into four effects. First, a positive direct effect coming from the measure of constrained households and from how “strongly” the constraint binds. Second, the risk effect coming from the covariance between the individual stochastic discount factor and the individual return on equity (note that the integral becomes a weighted average of the covariances, with larger weights on constrained households since  $\tilde{\mu}^i > 0$  implies  $1/(1 - \tilde{\mu}^i) > 1$ ). Since constrained households are expected to have more negative covariances because of their increased individual consumption volatility and the implied precautionary savings behavior, we expect a positive risk effect. Third, there is the trading cost effect – again, the weighted average puts more weight on constrained

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the precautionary motives. The intuition for this finding is the following. Note that the household that, next period, gets a high dividend return will buy more shares. Hence,  $a^{i''} > a^{i'} \Rightarrow \Phi_2^{i'} < 0 \Rightarrow \tilde{d}^{i',t} > \tilde{d}^{i'}$  – that is, effectively, the individual dividend risk increases because of the trading costs.

households, and since  $\int_0^1 \Phi_1^i di = 0$ , we can expect the aggregate effect to be close to zero and decreasing with respect to  $\phi$ . This trading cost effect comes from the interaction of the collateral constraint and the trading cost function, since if there are no constrained households, this term becomes zero. Fourth, we observe a short-sales effect that decreases the equity premium, since households with a binding short-sales constraint contribute to the aggregate demand for assets, with no effect on the marginal benefit of saving in assets.

Finally, the debt-deflation cross-sectional effects on risk premia operate through two opposing channels. First, the dampening effect arises when a greater proportion of unconstrained wealthy households are present, reducing the equity premium by mitigating the risk effect, as these households can better smooth consumption. Conversely, the amplifying effect occurs when financially constrained households become more prevalent, leading to a higher equity premium. This increase results from both a larger constraint effect, driven by a higher  $\bar{I}$  and a larger risk effect, as these constrained households experience greater consumption volatility.

Note that the precautionary behavior introduced by the *risk-wealth tradeoff*, under empirically suitable high persistent dividend risk, generates unconstrained households. Hence, in the stationary equilibrium, the measure of financially constrained households is  $\bar{I} < 1$ . Intuitively, when households get a high individual dividend return, they accumulate more assets. Since the individual risk is sufficiently persistent, this persistence gives households enough time to become asset-rich, and the dividend risk exposure is high enough that the precautionary savings motive makes households deleverage and become unconstrained. In the next section, we use the model as a measurement device to quantitatively study the cross-sectional effects of a Sudden Stop episode.

## 6 Quantitative Analysis

This section presents the quantitative results of the model. Because of the computational intensity of the solution method, we calibrate the parameters using the stationary model without aggregate risk.<sup>18</sup> To calibrate the model, we use data for Mexico. Table 6.1 shows the calibrated parameters.

### 6.1 Calibration

Table 3: Parameters

Parameter	Value	Source or Target
Calibrated outside of the model		
$\nu$ Risk aversion	2	Common in the literature
$\kappa$ Debt fraction of collateral	0.168	90th percentile lev. ratio in 2005
$\bar{K}$ Net asset supply	1	Normalization
Calibrated by simulation		
$\beta$ Discount factor	0.90	Average NFA/GDP ratio of -35%
$\phi$ Trading cost	3.0	Average transaction cost of 5%
Individual labor income risk		
$\bar{w}$ Average wage	0.17	See Section 6.1
$\rho_w$ Autocorrelation	0.906	
$\sigma_w$ Std. dev. (%)	19.8	
Individual dividend income risk		
$\bar{d}$ Average dividend yield	0.0425	See Section 6.1
$\rho_d$ Autocorrelation	0.905	
$\sigma_d$ Std. dev. (%)	69.4	
Aggregate interest rate risk and TFP		
$\bar{R}$ Average interest rate	1.047	See Section 6.1
$\rho_R$ Autocorrelation	0.81	
$\sigma_R$ Std. dev. (%)	1.9	
$\sigma_A$ Std. dev. (%)	0.5	

Regarding the set of parameters that are calibrated outside of the model, we set the households' risk aversion,  $\nu$ , equal to 2, which is a value common in the literature, and the collateral debt fraction,  $\kappa$ , equal to 0.168, which is the 90th percentile of the leverage

<sup>18</sup>Since the economy has an endogenous occasionally-binding constraint, the household's policy functions are expected to be highly nonlinear, and a global solution method is needed. We use the *FiPit* algorithm proposed by [Mendoza and Villalvazo \(2020\)](#) to solve the household's problem combined, with the stochastic-simulation approach by [Maliar, Maliar, and Valli \(2010\)](#) and [Krusell and Smith \(1997\)](#) to solve the aggregate uncertainty problem.

ratio distribution in 2005, following that from 2004 to 2008, the average delinquency rate for commercial bank household credit is 10 percent. Lastly, the net asset supply is normalized at 1. Then we calibrate by simulation the discount factor  $\beta = 0.90$  to match the average net foreign asset position relative to GDP for Mexico, equal to -35 percent, and we also calibrate the trading cost parameter  $\phi = 3.0$  to obtain an average transaction cost of 5 percent, which is consistent with the estimates from [Aiyagari and Gertler \(1999\)](#).

To estimate the exogenous earning process, we apply the methodology described in [Krueger, Mitman, and Perri \(2016\)](#) using Mexican data.<sup>19</sup> First, we estimate a Mincer log-earnings equation with time fixed effects:  $\log(Y_{a,t}^i) = \beta' X_{a,t}^i + D_t + y_{a,t}^i$ , where each observation corresponds to an individual  $i$ , with quarterly age  $a$  and in quarter  $t$ .  $Y_{a,t}^i$  corresponds to the annual income of the person, and the vector of controls  $X_{a,t}^i$  includes a cubic polynomial on age, dummy variables for the education level, and a dummy variable that identifies whether the worker is in the informal sector. Finally,  $D_t$  corresponds to the time fixed effects. After running the regression, we obtain the residuals  $y_{a,t}^i$  and assume the income risk follows a stationary process with a persistent and transitory component. The stationarity assumption allows us to drop the time dimension, and the income risk model becomes

$$\begin{aligned} y_a^i &= z_a^i + \epsilon_a^i, \\ z_a^i &= \rho_w z_{a-1}^i + \eta_a^{i,w}, \\ \eta_a^{i,w} &\sim (0, \sigma_w^2), \quad z_0^i \sim (0, \sigma_{z_0}^2), \quad \epsilon_a^i \sim (0, \sigma_\epsilon^2). \end{aligned} \tag{9}$$

Now the objective is to estimate the vector of parameters  $\theta = (\rho_w, \sigma_w^2, \sigma_{z_0}^2, \sigma_\epsilon^2)$ . These

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<sup>19</sup>There is a vast literature on the estimation of labor income risk, for more details see [Meghir and Pistaferri \(2004\)](#), [Storesletten, Telmer, and Yaron \(2004\)](#), [Guvenen \(2007\)](#), and [Heathcote, Storesletten, and Violante \(2010\)](#).



parameters are identified with the following theoretical moments:

$$\begin{aligned}
\rho_w &= \frac{\text{COV}[y_a^i, y_{a-2}^i]}{\text{COV}[y_{a-1}^i, y_{a-2}^i]}, \\
\sigma_\epsilon^2 &= \text{V}[y_{a-1}^i] - \rho^{-1} \text{COV}[y_a^i, y_{a-1}^i], \\
\sigma_w^2 &= \text{V}[y_{a-1}^i] - \text{COV}[y_a^i, y_{a-2}^i] - \sigma_\epsilon^2, \\
\sigma_{z_0}^2 &= \text{V}[y_0^i] - \sigma_\epsilon^2.
\end{aligned} \tag{10}$$

We use data from the National Survey of Employment and Occupation (ENOE) to do an over-identified GMM estimation with an identity weighting matrix.<sup>20</sup> The ENOE survey is a quarterly household rotating panel with a representative sample of 120,000 households that started in 2005:Q1. Every household is interviewed for five consecutive quarters, and, each quarter, 20 percent of the sample is replaced. Consistent with the standard practice in the literature, our sample selection criteria are male individuals with ages between 20 and 60 and with positive earnings. Table 4 shows the estimated parameters and compares them with the literature’s estimation done for the U.S.

Table 4: Annual labor income process estimates

	Mexico Benchmark	Mexico Formal Employment	U.S. (a)	U.S. (b)	U.S. (c)
$\rho_w$	0.906	0.922	0.999	0.988	0.970
$\sigma_w^2$	0.039	0.038	0.017	0.015	0.038

Note: The results for Mexico correspond to data from the ENOE survey from 2005:Q1 to 2014:Q4. The estimates are annualized following [Krueger, Mitman, and Perri \(2016\)](#). Column (a) corresponds to [Storesletten, Telmer, and Yaron \(2004\)](#), (b) to [Guvenen \(2009\)](#), and (c) to [Krueger, Mitman, and Perri \(2016\)](#).

We find that the estimated persistence of the income risk process is smaller, and the variance is larger, for Mexico compared with the U.S. A reason for this difference could come from the informal market structure that is common in emerging economies ([Leyva](#)

<sup>20</sup>Note that to just-identify the parameters, we need data only for ages  $(a, a - 1, a - 2)$ . Since we are using data for 160 quarterly ages, the system is over-identified.

and Urrutia 2020). The Mexican labor market is characterized by a high informality rate – more than 50 percent informal employment. Since the informal sector is relatively more flexible than the formal sector, it could create a less permanent effect of idiosyncratic shocks. Moreover, Gomes, Iachan, and Santos (2020) find that informality is associated with more volatile earnings. Finally, the combination of a large informal sector and the lack of unemployment insurance could also cause a higher income risk.<sup>21</sup> To explore this reason, in the second column, we show the results from the estimation done with a subsample of only formal employment. As expected, the difference narrows, although the change is small. Given that we do not explore specific heterogeneity in the labor markets in the model, we still use as a benchmark the results from the first column that include all the employment. Lastly, the discrete labor income risk process is approximated using a symmetric two-state Markov chain that employs a simple persistence rule following Mendoza (2010). The discretized risk takes the values  $\epsilon^w \in \{\epsilon_L^w = 0.80, \epsilon_H^w = 1.20\}$ , and the probability that the next-period realization of the shock is the same as that of the current period is  $Pr[\epsilon^{w'} = \epsilon_j^w | \epsilon^w = \epsilon_j^w] = 0.953$  for  $j \in \{L, H\}$ .

The dividend income risk plays a key role in the decision rules of households and drives the *risk-wealth tradeoff* discussed in Section 5.1. However, a proper estimation of this process is infeasible due to the lack of available data in most economies.<sup>22</sup> Because of the restrictions of the available data for Mexico, we take the following estimation strategy. We jointly estimate the three parameters that characterize the dividend income risk  $(\bar{d}, \rho_d, \sigma_d)$  to match the leverage ratio distribution of households in 2005 shown in Table 2. Specifically, we focus on three distribution statistics: the measure of savers who have financial assets and no debt, indebted households that have positive debts but are not close to their debt limit, and financially constrained households that have a leverage ratio above 0.168 (the 90th

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<sup>21</sup>Bosch and Esteban-Pretel (2015) study the consequences for the labor market of implementing an unemployment benefit system in economies with large informal sectors and find that an unemployment benefit could increase the formality rate.

<sup>22</sup>One exception is the work by Fagereng et al. (2020), who estimate the wealth risk using administrative data from Norway and find that there is high heterogeneity in the wealth returns and that these differences are highly persistent.

percentile). The model distribution for the three statistics is 14.1, 75.9, 10.0, respectively, and the calibrated parameters are ( $\bar{d} = 0.0425, \rho_d = 0.905, \sigma_d = 0.694$ ). Similarly to the labor risk, the discrete dividend risk process is approximated using a symmetric two-state Markov chain that employs a simple persistence rule. Hence, the discretized risk takes the values  $\epsilon^d \in \{\epsilon_L^d = 0.31, \epsilon_H^d = 1.69\}$ , and the probability that the next-period realization of the shock is the same as that of the current period is  $Pr[\epsilon^{d'} = \epsilon_j^d | \epsilon^d = \epsilon_j^d] = 0.9525$  for  $j \in \{L, H\}$ . These estimates imply that the effective dividend yield ( $\epsilon^d \bar{d}$ ) households will face can take the following two values in percent:  $\{1.3, 7.2\}$ . Lastly, the aggregate wage level,  $\bar{w}$ , is set equal to  $4\bar{d}\bar{K}$  such that the average household has a total flow income that corresponds to four-fifths labor income and one-fifth dividend income. The last exogenous process that needs to be estimated corresponds to the international interest rate. This process was estimated using data from [Kehoe and Ruhl \(2009\)](#) and [Uribe and Schmitt-Grohé \(2017\)](#). The parameter estimates are ( $\bar{R} = 1.047, \rho_R = 0.81, \sigma_R = 0.023$ ). Similarly, the interest rate process is approximated using a symmetric two-state Markov chain that employs a simple persistence rule. Hence, the discretized interest rate takes the values  $R \in \{R_H = 1.070, R_L = 1.024\}$ , and the probability that the next-period realization of the interest rate is the same as that of the current period is  $Pr[R' = R_j | R = R_j] = 0.905$  for  $j \in \{L, H\}$ . Lastly, the total factor productivity (TFP) shock is assumed to have a perfect negative correlation with the interest rate shock and standard deviation  $\sigma_A = 0.005$ . Hence, whenever the interest rate takes the value  $R_H$  ( $R_L$ ), the TFP will take the value of  $A_L = 0.995$  ( $A_H = 1.005$ ). These values are common in the literature of small open economies and are close to the estimates obtained in studies of the Mexican economy (see [Mendoza 2010](#) and [Bianchi 2016](#), among others).

## 6.2 Stationary Model

In this subsection, we analyze the stationary equilibrium for an economy in which the interest rate is constant at its steady state value of 4.7 percent and TFP is equal to 1 – i.e., a Bewley economy without aggregate risk. Because of the *risk-wealth tradeoff* described in Section 5.1,

the stationary model does a good job of capturing wealth inequality. The model produces a high wealth Gini index of 0.64, which is close to the untargeted 2005 estimate for Mexico at 0.73. Moreover, in Table 5, we show the average net wealth, assets, and debts by deciles relative to the median level of each variable for simulated data and observed data in 2005. As we can see in the top and medium rows, the net wealth and assets distributions generated by the model are very close to the ones obtained from the MxFLS in 2005 – with the exception of the top deciles. Regarding the total debt, the only decile that is significantly different is the bottom decile. One possible reason for this difference is that we do not allow households to default in the model, and households cannot hold more debt than the collateral limit – in contrast to the observed data, where households in the bottom decile have negative net wealth. However, for the rest of the deciles, the model does a good job of capturing the inequality in terms of net wealth, total assets, and debt.

Table 5: Variables relative to the median

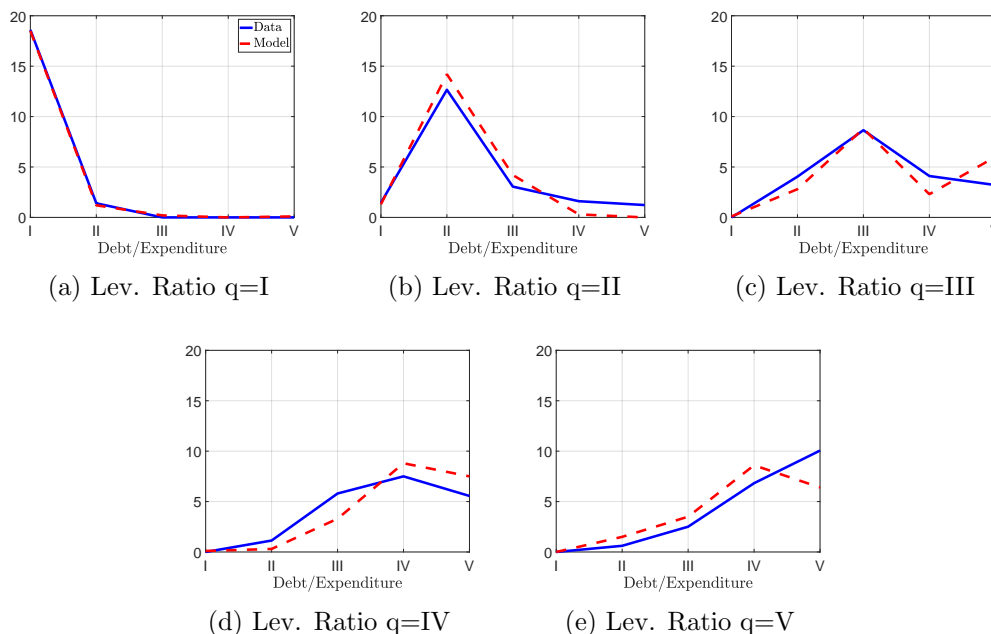
	I	II	III	IV	V	VI	VII	VIII	IX	X
Net wealth										
Data	-0.1	0.1	0.3	0.6	1	1.6	2.2	3.2	4.9	22.3
Model	0.1	0.2	0.4	0.7	1	1.5	2.2	3.1	5.0	13.1
Assets										
Data	0.1	0.1	0.3	0.6	1	1.6	2.2	3.1	4.8	21.5
Model	0.1	0.2	0.4	0.6	1	1.5	2.2	3.1	5.0	14.5
Debt										
Data	2.9	0.4	0.5	0.9	1	1.8	0.8	1.5	2.6	5.2
Model	0.0	0.1	0.2	0.5	1	1.5	2.3	3.3	5.4	10.7

Note: Deciles ordered by net wealth. Source: MxFLS.

With respect to the aggregate equity premium, the model generates a high premium of 5.5 percent, which is close to the 6.5 percent estimated in the data by [Damodaran \(2013\)](#). As expected, the risk component contributes the most to the equity premium, about 87 percent, while the other 13 percent corresponds to the constraint effect. Note that the calibration was done to capture the measure of constrained households in 2005, equal to 10 percent. Hence, even if only these households have an active debt constraint, there is a significant contribution to the aggregate equity premium.

Finally, notice that the debt-deflation mechanism affects a household's consumption when two things happen. First, the household must be highly leveraged, so when the collateral constraint tightens, the household is close to (or at) the binding region and needs to adjust its asset holdings. Second, the household must have a large debt-to-expenditure ratio, so when it has to deleverage, there is a significant effect on its consumption. As a model validation exercise, Figure 1 shows how well the model replicates the distribution of financially included households (with positive financial savings and/or debts) with respect to the joint leverage ratio and debt-to-expenditure ratio. In overall terms, the model does a good job of replicating the joint distribution, with a slight underestimation of the measure of households in the top quintile for the leverage ratio and debt-to-expenditure ratio.

Figure 1: Joint leverage ratio and debt-to-expenditure ratio distribution



Note: Joint distribution by quintile. Solid blue lines correspond to the distribution of Mexican households in 2005. Dashed red lines correspond to the simulated distribution of the model. Source: MxFLS.

### 6.3 Aggregate Risk Model

To solve the aggregate risk model, we adapt the *nontrivial* market clearing algorithm proposed by Krusell and Smith (1997) and Favilukis, Ludvigson, and Van Nieuwerburgh (2017)

to a small open economy framework. Specifically, we use the current aggregate net foreign asset position,  $B \equiv \int_0^1 b^i di$ , and a dummy variable that indicates the current value, high or low, of the interest rate,  $D_R$ , to forecast the next period's net foreign asset position,  $B'$ . Additionally, to forecast the domestic asset price,  $q$ , we also use last period's asset price,  $q_{-1}$ . This algorithm is computationally intensive since the current market clearing asset price depends on the whole distribution of asset holdings and not only on the aggregate holdings (which are constant). Hence, to obtain a simulated time series, each period we use the aggregate law of motion to forecast the next period's aggregate net foreign asset position and the next period's asset price. With these forecasts, we then solve a fixed-point problem for every period, which gives as a solution the current equilibrium market clearing price.<sup>23</sup> The solution of the aggregate law of motion is as follows, with all the coefficients statistically significant at 1 percent confidence:

$$\begin{aligned}
 B' &= -0.015 + 0.807 B + 0.004 D_R, & R^2 &= 0.99, \\
 q &= 0.509 + 0.229 B - 0.008 D_R + 0.059 q_{-1}, & R^2 &= 0.93.
 \end{aligned}
 \tag{11}$$

### 6.3.1 Simulation and Event Study of Sudden Stops

Using the solution to the aggregate laws of motion, we simulate a panel of 1,000 households for 2,100 periods and drop the first 100 periods. Table 6 columns (1) and (3) report long-run moments of the main macro aggregates from both the benchmark model with heterogeneous agents and a representative agent version without idiosyncratic risk and a lower leverage limit,  $\kappa$ , which matches the average leverage ratio of 0.12 obtained in the model with heterogeneity. Regarding variable means, the current account as a percentage of GDP is zero and consumption is the same for both models. In the heterogeneous agents model, the net foreign asset position relative to GDP is 5.5 percentage points larger in absolute value, and the asset price is 12 percent higher. Since households do not need to self-insure against

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<sup>23</sup>See the Online Appendix for a description of the solution algorithm.

idiosyncratic shocks in the representative agent model, there is less precautionary savings and lower demand for the domestic asset. This equilibrium effect lowers the average asset price, tightening aggregate financial conditions and lowering the total debt.

Regarding standard deviations, consumption volatility is higher, and the asset price is about one-third as volatile, in the benchmark heterogeneous agents economy compared with the representative agent economy. This result comes from the larger consumption adjustments that high-leveraged households have to make in the model with heterogeneity when they get hit by a negative idiosyncratic shock.

Table 6: Business cycle statistics

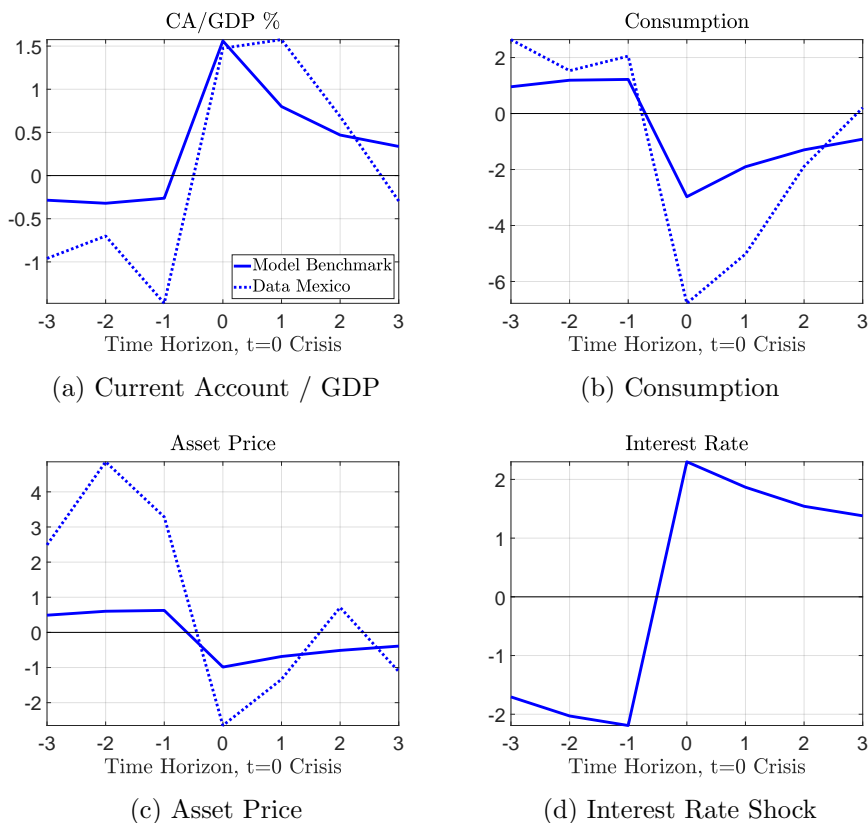
	(1)	(2)	(3)
	Het. Agents Benchmark Eme. Eco.	Het. Agents ( $\sigma^d = 0$ ) Adv. Eco.	Rep. Agent Same Mean Lev. Ratio
Mean			
CA/GDP (%)	0.00	0.00	0.00
Consumption	0.22	0.21	0.21
NFA/GDP (%)	-30.17	-36.41	-24.72
Leverage ratio	0.123	0.160	0.123
Asset price	0.52	0.46	0.41
Standard deviation (%)			
CA/GDP	0.73	0.21	0.05
Consumption	1.81	1.48	1.03
NFA/GDP	3.11	0.31	0.10
Leverage ratio	1.44	0.45	0.00
Asset price	0.71	0.63	2.31

Note: The representative agent calibration has a lower leverage limit,  $\kappa$ , that matches the same average leverage ratio of the heterogeneous agents model of 0.123.

To construct an event study of simulated Sudden Stops, we average across all identified crisis periods. Sudden Stop episodes are defined as the periods when the current account as a percentage of GDP is 1.5 standard deviations above its mean. Figure 2 shows the percent deviations from the steady state, where the crisis period corresponds to  $t = 0$ . The average of the simulated crisis episodes in the heterogeneous agents economy corresponds to the solid lines, and the average of the data for Mexico around the 1995 and 2009 Sudden Stops

corresponds to the dashed line.

Figure 2: Event study of a Sudden Stop



Note: Solid lines correspond to the simulated data using the heterogeneous agents model calibrated to the Mexican economy, and dotted lines correspond to the average of the Mexican data around the 1995 and 2009 Sudden Stops. Panels (a) and (d) correspond to the level difference from the long-run mean in percent. Panels (b) and (c) correspond to percentage point deviations from the long-run average.

In Figure 2(a), we can see that a crisis episode is preceded by periods with the current account below its long-run average. Then, when the crisis happens ( $t = 0$ ), there is a sharp reversal in the current account, which means that international capital stops flowing into the economy. Consistent with the data, the crisis is persistent, and it takes more than three years for international capital to flow back into the economy. Furthermore, in Figure 2(c), we can see that the model is able to generate a large and persistent aggregate consumption drop. Regarding the asset price drop, in Figure 2(b), we can see that the simulated price falls 1.0 percent below the steady state, which is less than the asset price drop observed for Mexico. Lastly, Figure 2(d) shows that Sudden Stops occur when there is a negative aggregate shock.



For simplicity, the figure displays only the interest rate; however, this is accompanied by a decline in TFP, which is perfectly negatively correlated with the interest rate. However, not all interest rate increases cause a crisis. Specifically, the long-run probability of a Sudden Stop in the simulated benchmark economy is 4.3 percent, while the probability of moving from a low to a high interest rate is 4.9 percent.

Regarding the differentiated individual effects during a Sudden Stop, in Table 7 we show the dynamics of asset holdings according to the leverage ratio and wealth of households, as we did for the empirical results presented in Section 3.2. We can see that the model does a good job of capturing the dampening effect coming from the wealthy unconstrained households that buy assets during a crisis and relieve the downward pressure on the price. In particular, these households increase their asset holdings by 6.6 percent during a crisis. Moreover, in line with the empirical evidence on the amplifying effect, financially constrained wealthy households fire-sell their assets the most during the crisis, decreasing their asset holdings by 15.8 percent. Although in the model households in decile IX of the leverage ratio do not sell their assets, we can see that they increase their holdings by a smaller amount than households in deciles I through VIII. Hence, the model is able to capture both cross-sectional effects.

Table 7: Median asset holdings change in a crisis (percent)

Leverage Ratio	Net Wealth	
	I–IX (Non-Wealthy)	X (Wealthy)
I–VII	-0.7	6.6
VIII	4.7	5.3
IX	4.1	2.9
X	1.9	-15.8

Lastly, in Table 8, we show percent deviations from the steady state of the current account as a percentage of GDP, consumption, and the asset price for Mexico and for different simulated economies. Columns (1) and (2) show the observed deviations in 1995 and 2009 for Mexico, respectively. In column (3), we show the benchmark heterogeneous agents model

calibrated to an emerging economy (Mexico). We can see that in the benchmark calibration, the asset price drop is smaller than the consumption drop, consistent with the data. In column (5), we show the representative agent version of the model in which there is no idiosyncratic risk and the leverage ratio limit,  $\kappa$ , is reduced to match the average leverage obtained in the heterogeneous agents economy. Comparing columns (3) and (5), we can see that in the heterogeneous agents economy, the dampening effect dominates and asset prices drop less. However, there is a larger adjustment in aggregate consumption, driven mainly by the leveraged households.

Table 8: Comparison of dynamics during Sudden Stops

	(1)	(2)	(3)	(4)	(5)
	Mexico 1995	Mexico 2009	Het. Agents Benchmark Eme. Eco.	Het. Agents ( $\sigma^d = 0$ ) Adv. Eco.	Rep. Agent Same Mean Lev. Ratio
CA/GDP (p.p.)	2.6	0.4	1.6	0.5	0.1
Consumption (%)	-8.3	-5.3	-3.0	-2.0	-1.1
Asset price (%)	-3.7	-1.8	-1.0	-0.8	-2.6

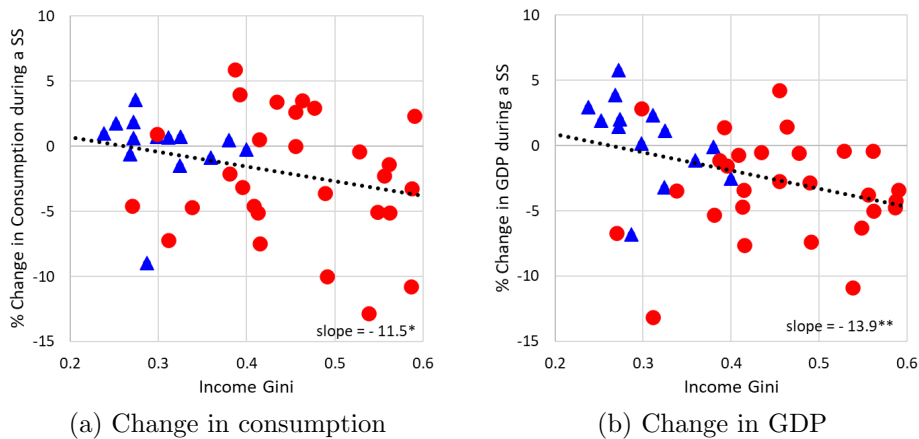
Note: Sudden Stop episodes are defined as the periods when the current account as a percentage of GDP is 1.5 standard deviations above its mean.

### 6.3.2 Effect of Zero Variance in the Dividend Risk

In this subsection, we compare the severity of Sudden Stops in economies with different degrees of inequality. Figure 3 shows descriptive evidence that crises are more severe in more unequal economies. The figure shows a scatterplot with the percentage change in consumption (panel (a)) and in GDP (panel (b)) during Sudden Stops for different economies (advanced in triangles and emerging in circles) charted against their income Gini index. This evidence suggests that emerging economies are more unequal and that there is a negative correlation between both variables.

To quantitatively assess the effects of lower income inequality, we calibrate the model to an advanced economy in which the dividend risk has zero variance, resulting in a wealth Gini index of 0.34. The results, summarized in Table 6 column (2) and Table 8 column (4),

Figure 3: Severity of Sudden Stops and inequality



Note: Triangle (circle) markers correspond to advanced (emerging) economies. Dates of Sudden Stop episodes come from [Bianchi and Mendoza \(2020\)](#). Gini index measures income inequality; larger numbers mean larger inequality (income instead of wealth is used because of the availability in a larger sample of countries).  $**p < 0.05$ ,  $*p < 0.1$ . Source: Own calculations with data from the World Bank.

show that in the model calibrated to an advanced economy, the long-run average net foreign debt relative to GDP position is 6.2 percentage points larger, and consumption drops 1.0 percentage points less, while asset prices drop 0.2 percentage point less, during crises. Hence, the model predicts that economies with less dividend return inequality can support larger debt positions and have less severe Sudden Stop crises, as observed in the data.

### 6.3.3 Impulse Response Analysis

Lastly, this subsection looks at the impulse response functions after a two standard deviations aggregate shock.<sup>24</sup> We compare the model with heterogeneity for different initial distributions and the representative agent model. In the baseline model with heterogeneity, the responses are obtained by conditioning the economy to start at the stationary ergodic distribution when the aggregate interest rate is kept constant at its mean value. We also look at a heterogeneous agent model in which the initial distribution is perfectly symmetric, so that all households initially hold the long-run average levels of bonds and the risky asset,

<sup>24</sup>The aggregate shock consists of a simultaneous impact on the international interest rate and aggregate TFP, with the latter being perfectly negatively correlated with the interest rate. For simplicity, Figure 4(d) only shows the response in the interest rate.

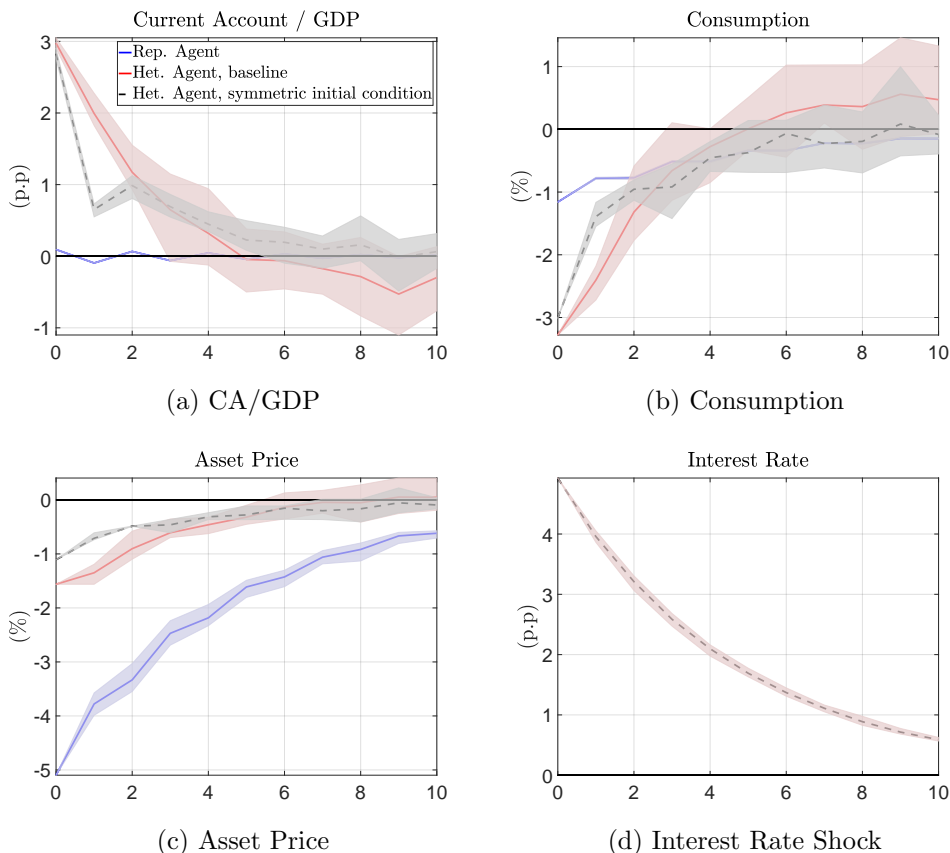
but can then diverge as they receive idiosyncratic shocks going forward. The representative agent model results are obtained by conditioning the economy to start at the long-run mean bond position. All three simulations start at the long-run mean interest rate.

In line with the results from the previous subsection, Figure 4(a) shows that the base-line model with heterogeneity generates persistent current account reversals, which are 2.9 percentage points larger than in the representative agent model, which produces a near-zero response in the current account. In panels (b) and (c), we see that the response of the model with heterogeneity is about three times larger for consumption, and about a third as large for asset prices, compared with the representative agent economy. Lastly, comparing both red solid and black dashed lines, we see that the effect of starting with a different initial distribution is relevant in the first three periods after the shock. Moreover, in line with the results of the previous subsection, under the perfectly symmetric initial conditions, the drops in consumption and the asset price are approximately 0.5 percentage points smaller compared to the ergodic distribution initial condition baseline.

## 7 Conclusion

This paper studies the cross-sectional dimension of the debt-deflation mechanism that triggers endogenous financial crises of the Sudden Stop type. This dimension is relevant for the macroeconomy for two reasons. First, there is a dampening effect on the deflation of asset prices coming from the unconstrained wealthy households that buy distressed assets, relieving the downward pressure on asset prices. Second, there is an amplifying effect on the asset price deflation coming from the financially vulnerable households that fire-sell assets, generating a stronger downward pressure on asset prices. Because these two cross-sectional effects move asset prices in opposite directions, the role of inequality during crises is quantitatively ambiguous. Hence, this paper examines how the severity of Sudden Stop crises is affected by inequality in an economy.

Figure 4: Impulse responses to an aggregate shock



Note: Impulse response functions after an interest rate (and simultaneous TFP) shock of two standard deviations. In the baseline model with heterogeneity (red line), the responses are obtained by conditioning the economy to start at the stationary ergodic distribution. In the symmetric initial condition model (black dashed line), the responses are obtained by conditioning the economy to start with all households holding the long-run average levels of bonds and the risky asset. In the representative agent model (blue line), results are obtained by conditioning the economy to start at the long-run average bond position. All simulations start at the long-run mean interest rate. Bands represent 68% credible intervals, and solid lines are averages over 10 simulations.

Using panel microdata for Mexican households, we document descriptive evidence that supports both effects. Specifically, the 2009 crisis had different effects on households depending on the composition of their balance sheets. The real estate holdings of low-leveraged wealthy households increased 61.4 percent during the crisis, while wealthy households with high leverage fire-sold and decreased their assets the most during the crisis. These heterogeneous asset dynamics highlight the importance of the opposing forces that are missed when financial crises are studied under a representative agent framework. To address this gap, we proposed a model to quantify a Sudden Stop's effect on asset prices and consumption,

accounting for heterogeneity in households' balance sheets.

Using the proposed asset-pricing Bewley model of a small open economy, we find that a version of the model calibrated to an emerging economy (Mexico) can explain Sudden Stops' key stylized facts. Regarding the cross-sectional forces, in contrast to the representative agent framework, the model with household heterogeneity produces an empirically plausible leverage ratio distribution and generates persistent current account reversals with larger drops in consumption driven by the most leveraged households, consistent with the data. Furthermore, when calibrated to an advanced economy with zero dividend risk, the model predicts that the average net foreign debt position relative to GDP is 6.2 percentage points higher, consumption declines are 1.0 percentage point smaller, and asset price drops are 0.2 percentage points less severe.

A novel impulse response analysis, comparing the effects of simultaneous interest rate and total factor productivity shocks, reveals that a heterogeneous agent economy with a perfectly equal initial distribution generates declines in consumption and asset prices that are approximately 0.5 percentage points smaller than in the baseline economy with the stationary distribution as initial condition. In summary, the model suggests that economies with lower inequality, whether due to reduced idiosyncratic risk (as seen in advanced versus emerging economy calibrations) or wealth redistribution across agents (with identical idiosyncratic risk but different initial conditions), experience less severe Sudden Stop crises, findings that align with empirical observations.

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# For Online Publication Appendix to “Inequality and Asset Prices during Sudden Stops”

Sergio Villalvazo

This Online Appendix consists of the following sections:

- A. Distribution of Households in 2005
- B. The 2009 Mexican Sudden Stop at the Aggregate Level
- C. Solution Algorithm
- D. Nonlinearities in the Stationary Model
- E. Event Study of an Economy with Lower Variance in the Dividend Risk

## A Distribution of Households in 2005

In this Appendix we show the distribution of households by deciles according to the Mexican Family Life Survey (MxFLS) for 2005. Table A-1 shows the mean net wealth, portfolio composition, and leverage ratio in 2005, ordered by deciles of the net wealth distribution. The leverage ratio is defined as the household's total debt over the sum of the household's total assets. As the second and third rows show, Mexican households' wealth is mostly in physical assets (real estate and other durable goods). Although the proportion of debt decreases as households amass higher net wealth, as we can see from the last two rows of the table, there are leveraged and non-leveraged households in each of the deciles.

Table A-1: Mean net wealth and its composition by deciles in 2005

	I	II	III	IV	V	VI	VII	VIII	IX	X
Net wealth (\$)	-507	761	2,564	5,368	9,184	14,451	20,524	29,512	45,067	204,855
Assets										
Real estate (%)	-103.6	24.2	46.9	69.6	76.9	80.9	82.5	82.8	82.1	75.1
Other (%)	-68.5	88.3	49.5	30.7	23.4	19.8	15.8	14.2	14.2	9.3
Financial (%)	-10.7	9.7	12	7.5	4.5	4.9	3.4	5.3	6.3	16.8
Debt (%)	282.8	-22.2	-8.3	-7.7	-4.9	-5.6	-1.7	-2.3	-2.6	-1.2
Leverage ratio										
Mean	0.77	0.10	0.05	0.05	0.04	0.04	0.02	0.02	0.02	0.02
p90	1.69	0.38	0.17	0.16	0.12	0.09	0.04	0.05	0.06	0.04
p10	0	0	0	0	0	0	0	0	0	0

Note: Ordered by deciles of net wealth in 2005 dollars. Source: MxFLS.

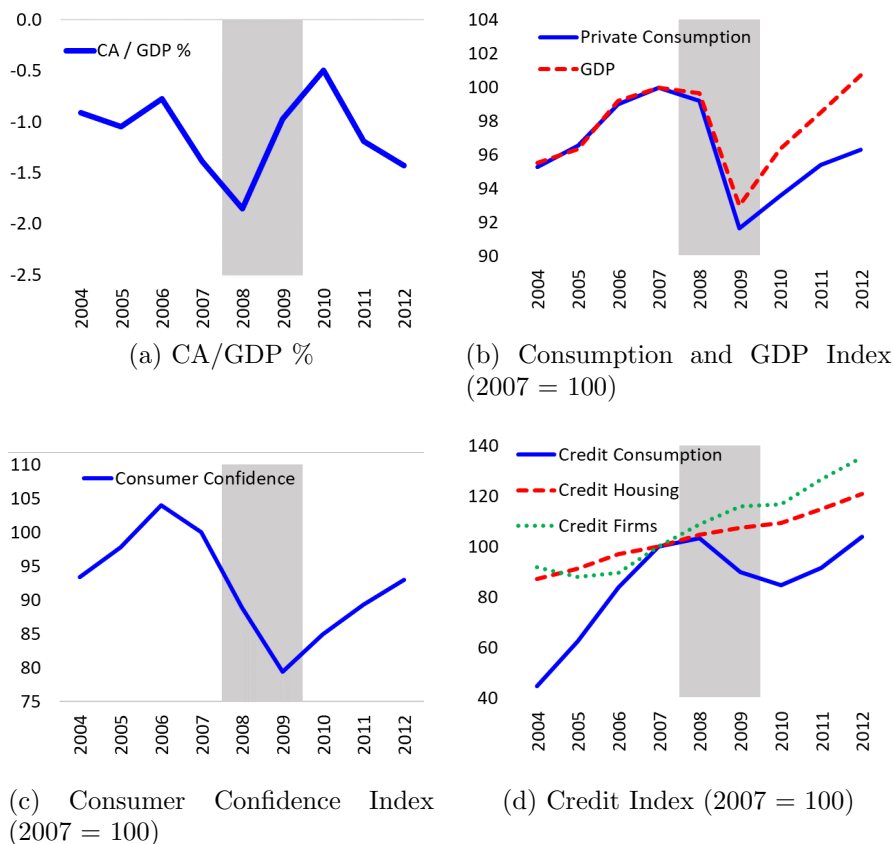
## B The 2009 Mexican Sudden Stop at the Aggregate Level

A Sudden Stop is a fast and large outflow of international capital (Calvo, Izquierdo, and Talvi 2006). Hence, these types of episodes are characterized by large current account (CA) movements.<sup>25</sup> In this Appendix, we use aggregate data to show the Sudden Stop that the Mexican economy experienced in 2009.

<sup>25</sup>Some Sudden Stop episodes have even registered CA reversals, meaning that the economy transitions from having a negative CA (foreign capital entering the economy) to having positive CA surpluses (capital leaving the economy).

In Figure A-1, we can see that the CA deficit reversed around 1.5 percentage points of GDP. Also, GDP and consumption declined, and there was a drop in consumer confidence and a decline in consumption credit, while firm and housing credit was not affected.

Figure A-1: Quantities and Consumption Determinants

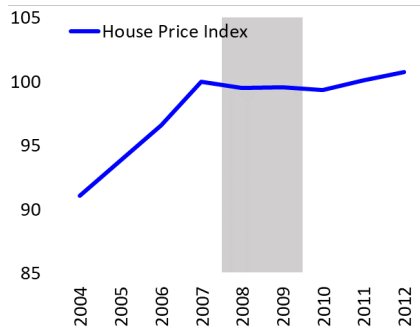


Note: The gray area corresponds to the crisis. Source: INEGI, World Bank, Banxico.

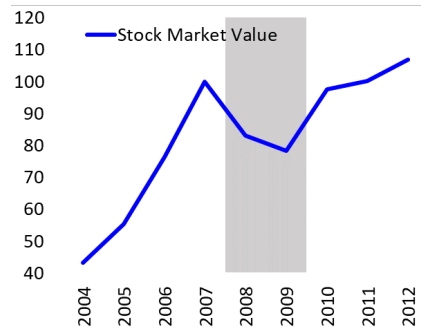
On the prices side, in Figure A-2, we see that there was a large decline in the stock market, house prices decelerated and remained constant for about four years after the crisis burst, the J.P. Morgan EMBI+ spread that measures the Mexican sovereign bond risk increased about 2 percentage points, and there was a large depreciation of the Mexican peso against the dollar.

The aggregate dynamics shown in this Appendix are not particular to Mexico. See [Bianchi and Mendoza \(2020\)](#) for a recent survey of Sudden Stop episodes among both advanced and emerging economies.

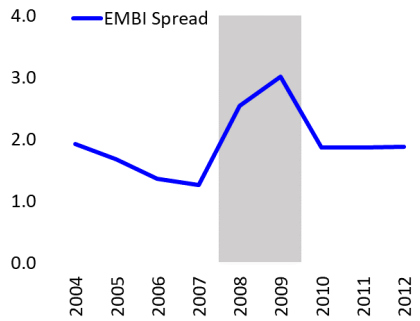
Figure A-2: Asset Prices



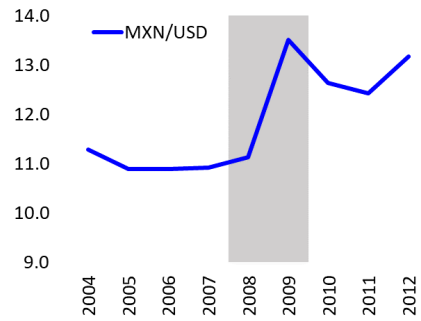
(a) House Price Index (2007 = 100)



(b) Stock Market Value Index (2007 = 100)



(c) J.P. Morgan EMBI Spread for Mexico in %



(d) Mexican Peso Exchange Rate for USD

Note: The gray area corresponds to the crisis. Source: Sociedad Hipotecaria Federal, Moody's Analytics, INEGI, World Bank.



## C Solution Algorithm

In this Appendix, we describe the solution method. Building from [Krusell and Smith \(1997\)](#) and [Favilukis, Ludvigson, and Van Nieuwerburgh \(2017\)](#) we adapt their *nontrivial* market clearing algorithm to a small open economy framework. In particular, instead of solving problem 5, we solve

$$\begin{aligned}
\tilde{v}(b, a, \epsilon^w, \epsilon^d, \epsilon^R, \epsilon^A, B, q) &= \max_{\{c, b', a' \geq 0\}} u(c) + \beta \mathbb{E}[v(b', a', \epsilon^{w'}, \epsilon^{d'}, \epsilon^{R'}, \epsilon^{A'}, B')] \quad s.t. \\
c + (\epsilon^R \bar{R})^{-1} b' + q(a' + \Phi(a', a)) &= \epsilon^A \bar{A} \epsilon^w \bar{w} + a(q + \epsilon^A \bar{A} \epsilon^d \bar{d}) + b, \\
(\epsilon^R \bar{R})^{-1} b' &\geq -\kappa q a', \\
\Phi(a', a) &= \frac{\phi}{2} (a' - a)^2, \\
B' &= \gamma_B^0 + \gamma_B^1 B + \gamma_B^2 D_R, \\
q &= \gamma_q^0 + \gamma_q^1 B + \gamma_q^2 D_R + \gamma_q^3 q_{-1}, \tag{A.1}
\end{aligned}$$

where we replaced the full household distribution  $\Omega$  with the aggregate bond position  $B = \int b d\Omega$  and market clearing in the asset holdings is achieved using a fixed-point iteration on  $q$  such that  $\bar{K} = \int a'(\cdot) d\Omega$ . Then the solution algorithm follows the simulation method described in [Krusell and Smith \(1997\)](#).

## D Nonlinearities in the Stationary Model

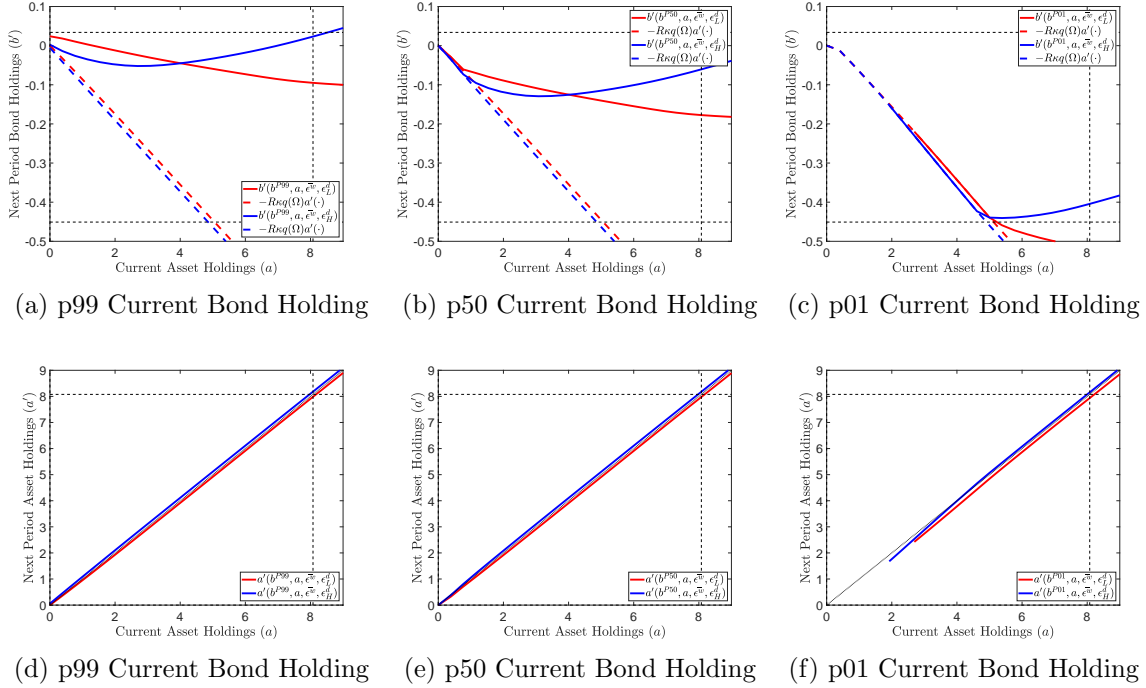
To better understand the mechanism and the *risk-wealth tradeoff*, Figures [A-3](#) through [A-6](#) show the policy functions and the nonlinearities generated in the model. In the upper row of Figure [A-3](#), the solid lines correspond to the bond policy for the high- (low-) dividend shock in blue (red) and the average labor income shock as a function of the current asset holdings for three different values of the current bond holding  $b^\#$ . Additionally, the dashed lines represent

the corresponding debt limits, and the black dashed lines correspond to the bottom 1 and top 99 percentiles of bond and asset holdings obtained from the model’s simulated cross-section. The figure shows that for low-dividend shocks (red lines), a household lowers its bond holdings (or gets more debt) as it increases its asset holdings. This effect is stronger for constrained households, as shown in panels (b) and (c). As described in Section 5.1, the *risk-wealth tradeoff* generates the convex form of the bond policy for high-dividend shocks (blue lines). For asset-poor households, as they increase their assets, they also lower their bond holdings (or get more debt if the holdings are negative), and there is a certain level for which the dividend risk exposure overcomes the benefit from more debt capacity that makes households increase their bond holdings. Regarding the bottom row of the figure, we can see the asset policy function that is highly linear and behaves as expected: for high-dividend shocks, households accumulate more assets, and for low-dividend shocks, households decumulate assets.

Moreover, in Figure A-4, we show similar bond and asset policies but now as a function of the current bond holdings. In the upper row, we can see the standard bond policies under a binding debt limit. Panel (a) shows the policy for a high-asset holder. Here we can see that the debt limit is not binding for the states within the 1st and 99th percentiles. However, as we move to lower asset holdings, in panels (b) and (c), we can see that the LtV becomes binding when households accumulate enough debt. With respect to the cross-sectional fire-sales in the model, in the bottom row of the figure, we can see that households accumulate less assets as they increase their debt holdings. However, this relation is highly strengthened (households incur fire-sales) when the debt limit becomes binding, which can be seen using panels (b) and (e) and also panels (c) and (f). There are strong declines in asset holdings (panels (e) and (f)) in the states where bond holdings reach the debt limit (panels (b) and (c)).

Additionally, in Figure A-5, we show the difference in the bond policy function for a high- and a low-dividend shock in panel (a) and a labor income shock in panel (b). We can

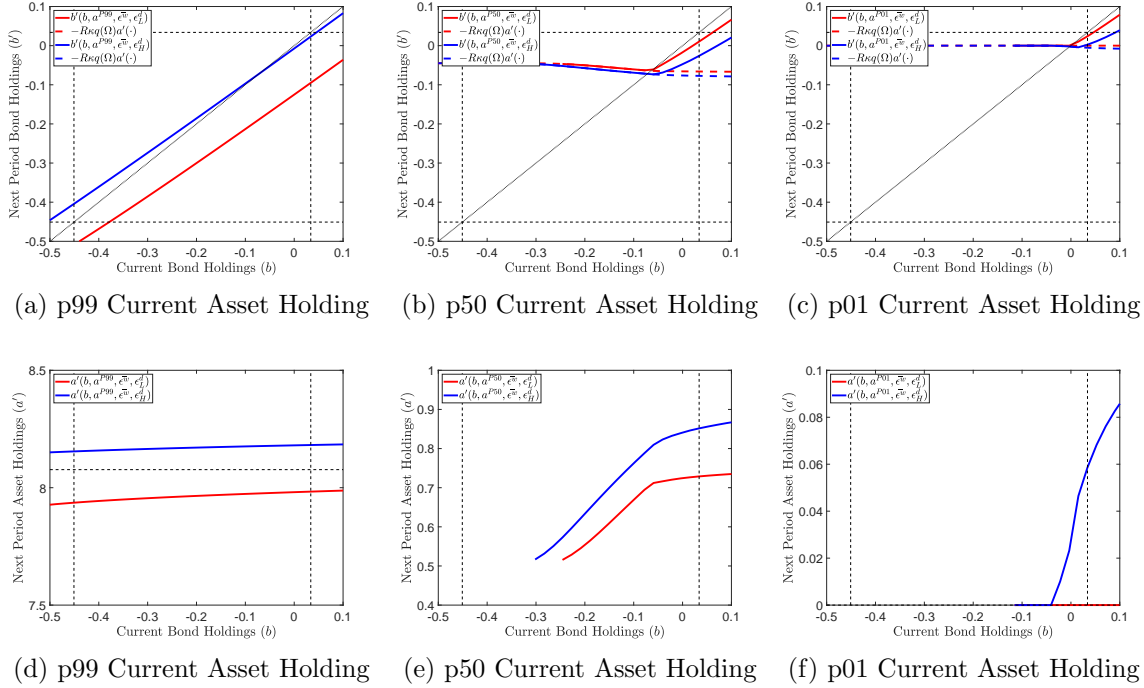
Figure A-3: Stationary Bond and Asset Policies as a Function of Current Asset Holdings



Note: For a current bond holding  $b^\#$  and mean labor shock  $\epsilon^w$ , the upper (lower) row corresponds to the bond (asset) policies, the solid blue (red) line corresponds to the policy function with the high- (low-) dividend shock, and the dashed blue (red) line corresponds to the debt limit with the high- (low-) dividend shock. Dashed black lines correspond to the bottom 1% and top 99% of bond and asset holdings obtained from the model's simulated cross-section. Dotted black lines correspond to the 45-degree line. The missing values across the state space correspond to the infeasible individual states that would imply a negative consumption.

see a positive and increasing difference in the next-period bond holdings between the high- and low-dividend productivities as we move to higher current asset holdings (Figure A-5(a)). This result means that when the idiosyncratic dividend realization is high, the household optimally chooses larger bond holdings for the next period. Moreover, this difference is kept almost constant (only increases close to the debt limit) across the current bond holdings. In contrast, in Figure A-5(b), we can see that the difference in the bond policy function between the high and low idiosyncratic labor productivity realization is positive but close to zero and constant throughout all the feasible state-space. Similarly, in Figure A-6, we show the difference in the asset policy function for a high- and a low-dividend shock in panel (a) and a labor income shock in panel (b). We can see a positive and increasing difference in the next-period asset holdings between the high- and low-dividend productivities as we move

Figure A-4: Stationary Bond and Asset Policies as a Function of Current Bond Holdings

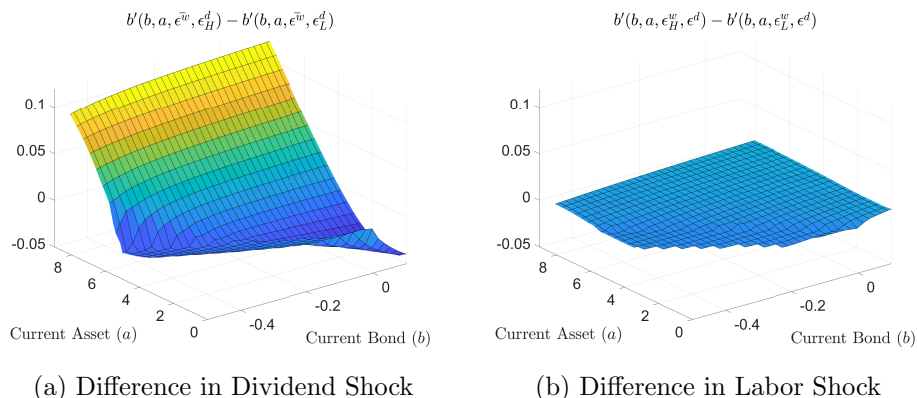


Note: For a current bond holding  $b^\#$  and mean labor shock  $\epsilon^w$ , the upper (lower) row corresponds to the bond (asset) policies, the solid blue (red) line corresponds to the policy function with the high- (low-) dividend shock, and the dashed blue (red) line corresponds to the debt limit with the high- (low-) dividend shock. Dashed black lines correspond to the bottom 1% and top 99% of bond and asset holdings obtained from the model's simulated cross-section. Dotted black lines correspond to the 45-degree line. The missing values across the state space correspond to the infeasible individual states that would imply a negative consumption.

to higher current asset holdings (Figure A-6(a)). However, for high enough asset values, this positive difference becomes relatively constant. Moreover, this difference is kept almost constant (only increases close to the debt limit) across the current bond holdings. Finally, similarly to the bond policy function, in Figure A-6(b), we can see that the next-period asset holdings difference between the high and low idiosyncratic labor productivity realization is positive but close to zero and constant throughout all the feasible state-space.

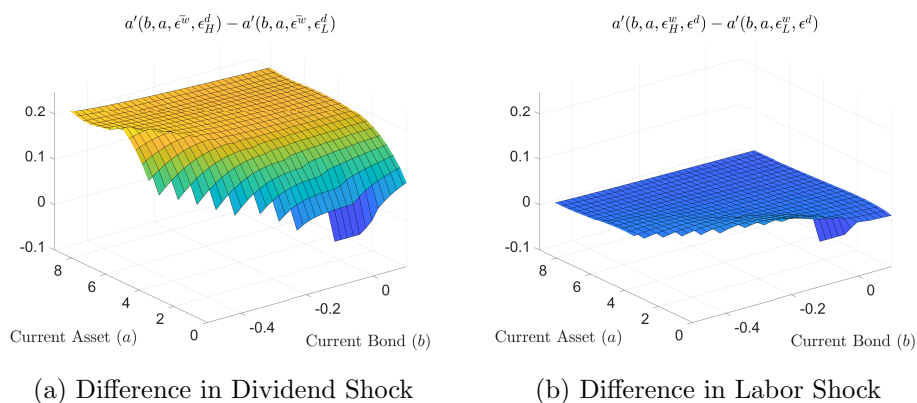
In summary, we used the stationary model to show the cross-sectional behavior of households. We can see that households with high-dividend shocks will accumulate more assets, and, while they are still asset poor, they decumulate bonds. Once they become asset rich, because of the *risk-wealth tradeoff*, they start accumulating more bonds (Figure A-3). This behavior generates wealthy unconstrained households that drive the dampening cross-

Figure A-5: Effect of Non-insurable Individual Shocks in the Bond Policy



Note:  $\bar{\epsilon}^w$  and  $\bar{\epsilon}^d$  correspond to the mean shock values. The missing values across the state space correspond to the infeasible individual states that would imply a negative consumption.

Figure A-6: Effect of Non-insurable Individual Shocks in the Asset Policy



Note:  $\bar{\epsilon}^w$  and  $\bar{\epsilon}^d$  correspond to the mean shock values. The missing values across the state space correspond to the infeasible individual states that would imply a negative consumption.

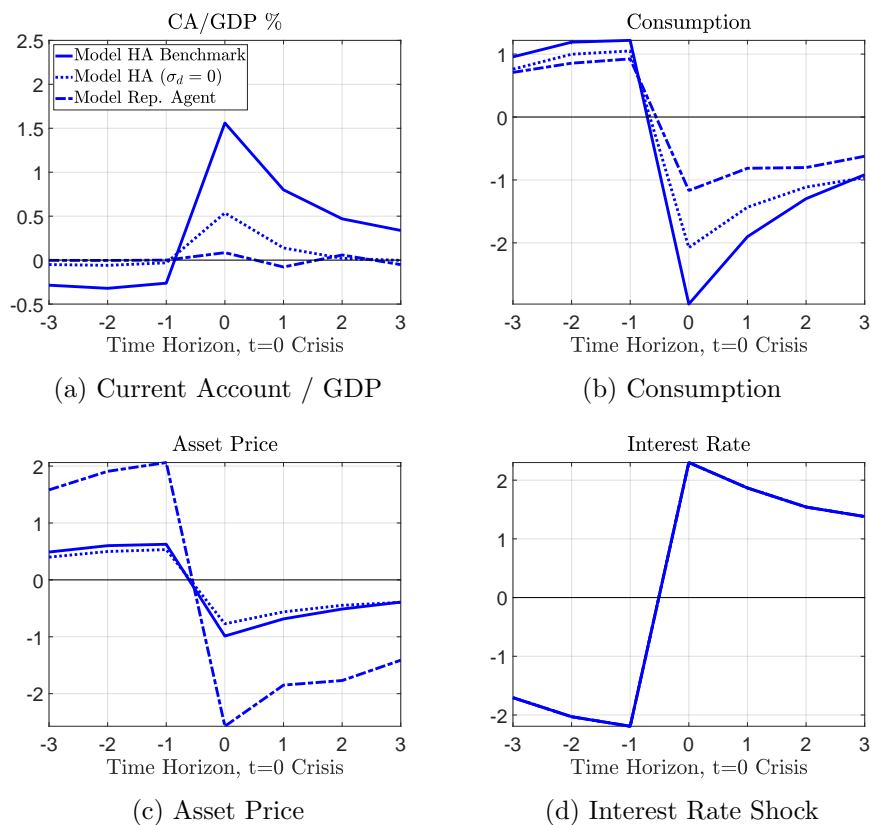
sectional effect. Moreover, we also show that households decumulate assets as they increase their debts, and that this relation strengthens (households incur fire-sales) when the debt limit is reached, driving the strength of the amplifying effect (Figure A-4). Note that the representative agent model would miss both effects. First, since there are no individual shocks, every household will behave in the same way. Hence, they want to either sell or buy more assets. Second, in that model, the average debt constraint multiplier will be the same as the individual debt multiplier, while in the heterogeneous agents model, although fewer households could be constrained (calibrated to be only 10 percent), they could have a larger multiplier given the individual states. Finally, we used the stationary solution for simplicity

and to avoid the extra aggregate states that would be needed in the aggregate risk model.

## **E Event Study of an Economy with Zero Variance in the Dividend Risk**

In Figure [A-7](#) , we show the event study analysis for the same history of individual and aggregate shocks for the three calibrations: (1) the baseline emerging economy (in solid lines), (2) the advanced economy with the same calibration but with zero variance in the dividend risk (in dotted lines) and (3) the representative agent economy with a lower LtV limit such that the average leverage ratio is the same as in the baseline model (in dash-dotted lines).

Figure A-7: Event Study of a Sudden Stop



Note: Solid lines correspond to the simulated data using the heterogeneous agents (HA) model calibrated to the Mexican economy, the dotted lines correspond to the HA model with zero dividend risk, and the dash-dotted lines correspond to the representative agent model. Panels (a) and (d) correspond to the level difference from the long-run mean in percent. Panels (b) and (c) correspond to percentage point deviations from the long-run average.